



Northside Carting Inc.

**Town of Pelham
Invitation for Proposal
Solid Waste and Recycling Collection
From
Transfer Station**

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Waste Disposal & Recycling

Northside Carting Inc.

Robert A. George

210 HOLT ROAD

NORTH ANDOVER, MA 01845

PHONE: (978) 686-8604

FAX: (978) 686-3086

Email address robgeorge@northsidecarting.com

September 14, 2009

Town of Pelham
6 Village Green
Pelham, NH 03076
Attn: Mr. Bruce Mason
Transfer Station Bid

Dear Bruce;

Northside Carting Inc. is pleased to submit a proposal to the Town of Pelham, for the hauling, disposal and processing associated with your Transfer Station located at 52 A Windham Rd.

Northside Carting currently owns and operates over 70 collection radio dispatched vehicle, equipped with GPS monitoring systems that will provide you, the customer, the most up to date information to service your account that will satisfy your expectations, not ours.

Northside Carting is a provider in all aspects of the solid waste and recyclable industry. We have over 2500 commercial customers and 700 industrial customers. We currently service the communities of Salem, Nahant, North Andover, Athol, Wilmington, Shirley, Merrimac, Wayland, Maynard, Exeter NH, Brentwood NH, and Hampton Falls NH, for curbside collections and transfer station services of solid waste and recyclables.

We appreciate each and every day that our customers have chosen Northside Carting to provide quality solid waste and recycling service, we know that you have many choices, and it is our goal each and every day to make sure that we are committed to you, and to make your choice the right one. Please take the opportunity to view our website at northsidecarting.com. **SERVICE IS AN ATTITUDE.**

Should you have any questions please do not hesitate to contact me at 978-686-2020, or on my cell phone at 508-726-1288. We look forward to your call.

Sincerely,

Robert A. George
President



TOWN OF PELHAM

Office of the Selectmen

6 Village Green
Pelham, NH 03076

Tel: (603) 635-8233

Fax: (603) 635-8274

Email: selectmen@pelhamweb.com

September 2, 2009

To: All 2010 Pelham NH Transfer Station Services Bidders

Please see the attached revised RFP for the Pelham NH Transfer Station Services. The only change is the due date for the Quote/Bid. It is now due by 4PM EST on Tuesday, September 15, 2009.

All other items remain the same. Any questions, please call Bruce Mason, Transfer Station Superintendent at 603-635-3964.

Thank you.

Sincerely,

Marie Maruca,
Executive Secretary,
Pelham Board of Selectmen

Enclosure

/mem



Town of Pelham
Solid Waste Facility

Bruce A. Mason
Superintendent
6 Village Green
Pelham, NH 03076

Phone: (603) 635-3964
Fax: (603) 635-3964
email: solidwaste@pelhamweb.com
<http://www.pelhamweb.com/transfer>

The Pelham, NH Transfer Station is requesting proposals for the following Services:

1. Provide 100 yd. closed container that is compatible with our compactor for the purpose of hauling MSW.
2. Provide 2 compactor units with 40 yd. closed roll-off containers for the purpose of hauling plastics Nos. 1-7 and OCC (Old Corrugated Cardboard).
3. Provide 1 – 20 yd. closed top with windows for collecting newspaper.
4. Provide 2 – 30 yd. open top roll-offs for collecting tin cans and assorted materials that we have labeled Junk.
5. Provide 1 – 20 yd. open top on an on-call basis for hauling ash from our brush burn pile.

Provide a list of charges for the following:

1. Container rental fees.
2. Compactor rental fees.
3. Tipping fees for the following:

Ash from Brush burn pile. Material classified as Junk. MSW tipping fee 2,800-3,000 tons generated per year.

Any associated fees for disposal of recyclables – Newspaper – OCC – Plastic Nos. 1-7, - Tin Cans.

Hauling fees for 100 yd. MSW trailer, 20 yd. Ash Container, 30 yd. Tin Cans, 30 yd. Junk, 40 yd. compactor Plastics Nos. 1-7, 40 yd. compactor for OCC, 20 yd. Newspaper Container

Any related fuel surcharges.

Any increases from year to year on equipment, hauling and tipping.

Revenues to be provided for Tin, Plastics, OCC and Newspaper. Please reference published benchmark and terms for recycled materials prices paid to the Town.

Proposals will be accepted for a 3 year term and a 5 year term.

Participants may also provide bid alternatives based on estimated Facility tonnage with the intent of proposing a more efficient process for said tonnage. Estimated tonnage is as follows:

Ash – 28 tons	OCC – 142 tons	Newspaper – 288 tons
Tin cans – 27 tons	Junk – 130 tons	Plastic – 48 tons
MSW – 2,808 tons		

Proposals will be listed separately.

Deadline for submission of proposals will be **Tuesday, September 15, 2009 @ 4PM EST.**

To view the facility and discuss our operational procedures, call:
Pelham Transfer Station 603-635-3964
Bruce Mason, Transfer Station Superintendent

Location of Pelham Transfer and Recycling Facility:
52 A Windham Rd. Rte. 111A
Pelham, NH 03076

Mail **Sealed** Proposals to:
Pelham Selectmen
6 Village Green
Pelham, NH 03076
Attn: Bruce Mason/Transfer Station Bid

All proposals will be opened **Wednesday, September 16, 2009 @ 10:00 AM EST** at the Town Municipal Building Conference Room.

The Board of Selectmen reserves the right to accept or reject any and all bids.

Option 1 3 years

Type	Monthly Rental	Hauling Charge	Disposal Charge	Processing Fee/Rebate
100 cu.yd. trailers	\$1,075.00 *	\$300.00/haul **	\$70.00 **	N/A
1-40 cu.yd. compactor OCC	\$325.00	\$105.00/haul**	N/A	New England High OCC Yellow Sheet less \$40.00/ton/ \$0.00 floor
1-40 cu.yd.compactor plastic	\$325.00	\$105.00/haul**	N/A	No Charge
1-20 cu.yd. News	No Charge	\$105.00/haul**	N/A	New England High #8 news Yellow Sheet less \$40.00/ton /\$0.00 floor
1-30 cu.yd. Tin	No Charge	\$105.00/haul**	N/A	No Charge
1-30 cu.yd. ABC Metal/Lt Iron	No Charge	No Charge	N/A	No Charge
1-30 cu.yd. Ash	No Charge	\$105.00/haul**	\$20.00/ton**	No Charge

* Northside Carting recommends that there is no need for the third compactor trailer, by providing a pickup on Saturday, by noon.

** Identified rates will increase by 3.5% years two and three

Option 2 5 years

Type	Monthly Rental	Hauling Charge	Disposal Charge	Processing Fee/Rebate
100 cu.yd. trailers	\$1,075.00 *	\$285.00/haul**	\$69.00/ton	N/A
1-40 cu.yd. compactor OCC	\$295.00	\$99.00/haul**	N/A	New England High OCC Yellow Sheet less \$40.00/ton/ \$0.00 floor
1-40 cu.yd.compactor plastic	\$295.00	\$99.00/haul**	N/A	No charge
1-20 cu.yd. News	No Charge	\$99.00/haul**	N/A	New England High #8 news Yellow Sheet less \$40.00/ton /\$0.00 floor
1-30 cu.yd. Tin	No Charge	\$99.00/haul**	N/A	No Charge
1-30 cu.yd. ABC Metal/Lt Iron	No Charge	No Charge	N/A	No Charge
1-30 cu.yd. Ash	No Charge	\$99.00/haul**	\$20.00/ton	No Charge

* Northside Carting recommends that there is no need for the third compactor trailer, by providing a pickup on Saturday, by noon.

** Identified rates will increase by the rate of 2.9% years 2, 3, 4, and 5.

Option 3 Curbside collection of solid waste and recyclables

Year	Collection Solid Waste & Recyclables	Disposal Solid Waste	Processing Recyclables
1	\$412,860	\$69.00/ton	\$10.00/Ton
2	\$425,245	\$71.00/ton	\$10.00/Ton
3	\$438,003	\$73.00/ton	\$10.00/Ton
4	\$451,143	\$75.00/ton	\$10.00/Ton
5	\$464,677	\$77.00/ton	\$10.00/Ton



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Municipality References Current Contracts

Municipality	Address	Contact	Phone	Annual Value
City of Salem	Washington St.	Jason Silva	978-745-9595	\$2,760,000
	Salem,MA			
Town of Maynard	Main St.	Gerry Collins	978-580-7180	\$500,000
		Maynard,MA		
Town of N. Andover	Osgood St.	Bruce Thibodeau	978-685-0950	\$559,000
	N.Andover,MA			
Town of Brentwood	1 Dalton Rd.	Julie Stevens	603-642-6998	\$178,000
	Brentwood NH			
Town of Hampton Falls	Drinkwater Rd	Eric Small	603-926-4618	\$135,000
	Hampton Falls NH			
Town of Exeter	10 Front St.	Phyllis Duffy	603-772-1345	\$650,000
	Exeter, NH			
Town of Athol	Main St.	Larry Adams	774-345-0793	\$300,000

BOB AILGAIER E-Mail PRESIDENT@PINGEDWATER.CO

JASON GREEN JGREEN15@WM.COM

Bob Martocchio Robert.Martocchio@Casella.COM

KEVIN F. MURPHY KFMURPHY@REPUBLICSERVICES.COM

John Hickey JHickey@republicservices.com

Ron Fishes RHfishes@yahoo.com

* JAREN NAEF JNAEF@WM.COM
(not present but send bid)