

**Commercial****Industrial****Distribution****Retail**

BID PROPOSAL

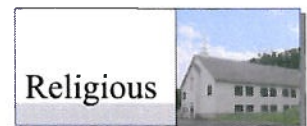
PELHAM SENIOR CENTER EXPANSION 8 NASHUA ROAD PELHAM, NH

September 16, 2010

Table of Contents	
Proposal Letter	1
Scope of Work	2
Plan Listing - Exhibit "A"	3
Allowances - Exhibit "B"	4
Qualifications - Exhibit "C"	5
Alternates - Exhibit "D"	6
References	7

AHO

CONSTRUCTION INC

**Institutional****Municipal****Healthcare****Religious**



September 16, 2010

Board of Selectmen
Town of Pelham
6 Village Green
Pelham, NH 03076

**Re: Bid Proposal – Pelham Senior Center Expansion
Pelham, NH**

Dear Selectmen:

We are pleased to quote the price of **Two Hundred Eighty Nine Thousand Dollars (\$289,000)** for the construction of the proposed 3,211 SF Senior Center Expansion located at 8 Nashua Road per the Invitation to Bid, the Plans prepared by Roland J. Soucy Co., LLC dated 08/26/10 and the Sewerage System Design Plan prepared by Edward N. Herbert Assoc. Inc dated May 2010, revised June 22, 2010.

This proposal is based on the attached Scope of Work, the Plans listed in Exhibit "A", the Allowances listed in Exhibit "B", the Qualifications, Clarifications & Exclusions listed in Exhibit "C" and the Alternates listed in Exhibit "D" all dated 09/16/10.

Our intention is that this proposal provides for a complete and working facility, with the qualifications as listed in Exhibit "C". We look forward to meeting to discuss our proposal in more detail and working with you on this project.

Very truly yours,

A handwritten signature in black ink, appearing to read "Aaron R. Aho", written over a horizontal line.

Aaron R. Aho
Business Development Manager



AGREEMENT BETWEEN OWNER AND CONTRACTOR

Date: September 16, 2010

Project: Pelham Senior Center Expansion
8 Nashua Road
Pelham, NH

Owner: Town of Pelham
6 Village Green
Pelham, NH 03076

Proposal Amount: \$289,000

Alternates (if any): _____

Agreement Sum: \$ _____

Payment Terms: Contractor shall submit an Application for Payment on or about the last day of each month indicating the percentage of completion of each portion of the work. Owner shall make progress payments in full not later than ten (10) days after receipt of Application for Payment.

Acceptance of Proposal: The above referenced proposal, prices, scope of work and conditions are satisfactory and are hereby accepted. This is authorization to proceed with the work specified.

(Owner Signature)

(Contractor Signature)

(Printed Name & Title)

(Printed Name & Title)

Date

Date

**PELHAM SENIOR CENTER EXPANSION
8 NASHUA ROAD
PELHAM, NH****BUILDING DESCRIPTION**

One story addition, wood frame, wood truss roof, vinyl siding.

PLANS

Plan Listing Exhibit "A" dated September 16, 2010

0100 - GENERAL CONDITIONS

General Labor	Provide project management and coordination services for the duration of the work.
Design Services	By Owner. Roof truss plans to include engineers stamp.
Insurance	Provide general liability insurance.
Temporary Utilities	Provide temporary toilet and phone service. Temporary electric service by Owner.
Construction Facilities	Provide office and storage trailers as required.
Building permit	The cost for a building permit (if required) is excluded.
Miscellaneous	Project clean-up, dumpster service and final cleaning.

0200 - SITEWORK / DEMOLITION

Erosion Control	Construct and maintain erosion control barriers during construction.
Clear, grub & strip topsoil	Clear trees and shrubs. Topsoil/loam to be stripped and stockpiled for re-use on site.
Earthwork	Site cuts and fills, graded and compacted to the required subgrades.
Building excavation	Excavation & backfill for footings, foundations and interior utilities.
Testing Services allowance	Allowance of \$1,000 includes compaction testing under floor slab and soil testing at old septic system.
Gravel	Processed gravel under building slab.
Septic system	New system per sewer plan. Remove existing system.
Site concrete	Sidewalk at front entrance, landing at rear exit and pads for HVAC condensers.
Loam	Re-spread existing topsoil/loam in disturbed areas. Loam and seed over new septic system.
Building demolition	Remove siding, basement stairway, partition, doors, windows and restrooms at existing building.

0300 - CONCRETE

Continuous wall footings	3000 lb. reinforced concrete.
Foundations	3000 lb. reinforced concrete.
Slab on grade	4" 3000 lb. reinforced concrete with sealer.

0600 - CARPENTRY

Exterior walls	2" x 6" Wood stud framing. Plates, bracing and window / door headers with plywood wall sheathing.
Interior walls	2' x 4" partitions to ceiling height.
Roof framing	Prefabricated wood roof trusses braced per manufacturer's requirements with plywood roof sheathing. 2" x 12" Rafters at lower roof area.

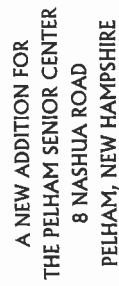
**PELHAM SENIOR CENTER EXPANSION
8 NASHUA ROAD
PELHAM, NH**

Existing ceiling support	Add wood columns and beams to support ceiling at the area where stairway wall will be removed (structural considerations to be determined).
Floor infill	Infill existing stairway opening with 2x joists and plywood.
Wall opening infill	Infill (2) window and (1) door opening in existing wall with studs and plywood.
Exterior trim	PVC fascia trim boards.
Finish carpentry	1. Window trim.
	2. 5-1/4" Wood baseboard.
	3. Plastic laminate countertops at restrooms.
	4. Wire shelving at pantry.
	5. FRP to 4' high at restroom and utility room wet walls.
	6. Stairway wood handrails.
0700 - THERMAL / MOISTURE	
Roofing	Asphalt shingles to be Architectural Type (30-year warranty), drip edge, ice & water shield and ridge vent at new roof areas.
Foundation insulation	Rigid insulation and damp proofing at the foundation perimeter.
Insulation	Fiberglass batt insulation at all exterior walls, restroom area walls and ceiling areas.
Siding	Vinyl siding & trim and perforated vinyl soffits.
0800 - DOORS / WINDOWS	
Exterior doors, frames & hardware	(2) Insulated steel French exterior doors with closers and panic hardware. Main entrance door to have 6' wide x 2' high transom. See alternates for aluminum and glass exterior doors.
Interior doors, frames & hardware	(5) Solid core birch with hollow metal frames and hardware. (1) Pair solid core birch with hollow metal frame and hardware. (1) Pair solid core birch French door with hollow metal frame and hardware at vestibule.
Windows	(9) Type A vinyl windows per plan.
0900 - FINISHES	
Drywall	1/2" Drywall on all interior walls. Utility room (2) layers of 5/8" drywall on walls and ceilings.
Ceilings	1/2" Drywall ceilings on wood furring throughout.
Interior painting	All exposed drywall and window trim to be painted. Wood doors to be sealed and finished. (2) coats finish paint over factory applied primer on all hollow metal doors.
Flooring	VCT flooring at all areas. Stairway to basement to be unfinished. VCT infill at existing building where restroom and stairway have been removed.
1000 - SPECIALTIES	
Toilet accessories	Accessories for restrooms include: mirrors, paper towel dispensers, soap dispensers, toilet paper holders and grab bars.
Toilet partitions	(5) Painted steel toilet partitions and (1) urinal screen.
1100 - EQUIPMENT	
None	

PELHAM SENIOR CENTER EXPANSION 8 NASHUA ROAD PELHAM, NH	
1200 - FURNISHINGS	
None	
1510 - PLUMBING	
Plumbing fixtures	Complete water supply, sewer and vent piping
	Plumbing fixtures to include:
	(5) Water closets.
	(1) Urinal.
	(4) Lavatories.
	(1) Utility Room service sink.
	(3) Floor drains.
	New lavatories & service sink to be connected to the existing water heater.
1530 - FIRE PROTECTION	
Sprinkler system is excluded.	
1550 - HVAC	
Heating and cooling	Addition to be heated and cooled by (1) 4 ton & (1) 5 ton gas heat, electric cool units with ducting, registers, diffusers and controls. Additional outside air requirements (if required) are excluded. (2) Restroom exhaust fans.
1600 - ELECTRICAL	
Service	Change 200A service to a 400A service.
Subpanels	(1) new 100A Subpanel in utility room.
Lighting	Wrap around light fixtures to match existing.
	Exterior light at entrance canopy and rear exit.
	Exit / Emergency Lighting per code.
Power	General purpose receptacles.
	(2) GFCI exterior receptacles. (2) GFCI outlets in restrooms.
	Power wiring for HVAC units.
Fire alarm system	Add fire alarm devices as required.

**PELHAM SENIOR CENTER EXPANSION
8 NASHUA ROAD
PELHAM, NH**

No	Description	Latest Date	Prepared By
	Cover Sheet		Roland J. Soucy Co., LLC
	Sewer Plan	06/22/10	Edward N. Herbert Assoc. Inc.
A-200	Foundation Plan	08/26/10	Roland J. Soucy Co., LLC
A-201	First Floor Plan	08/26/10	Roland J. Soucy Co., LLC
A-400	Roof Plan & Partition Schedule	08/26/10	Roland J. Soucy Co., LLC
A-401	Roof Framing Plan	08/26/10	Roland J. Soucy Co., LLC
A-500	Elevations	08/26/10	Roland J. Soucy Co., LLC
A-600	Sections	08/26/10	Roland J. Soucy Co., LLC



INDEX TO DRAWINGS:

COVER

IBC 2009
USE GROUP A3

A-200	FOUNDATION PLAN
A-201	FIRST FLOOR PLAN
A-400	ROOF PLAN, PARTITION
A-401	ROOF FRAMING PLAN
A-500	ELEVATIONS
A-600	SECTIONS & CONSTRUCTION

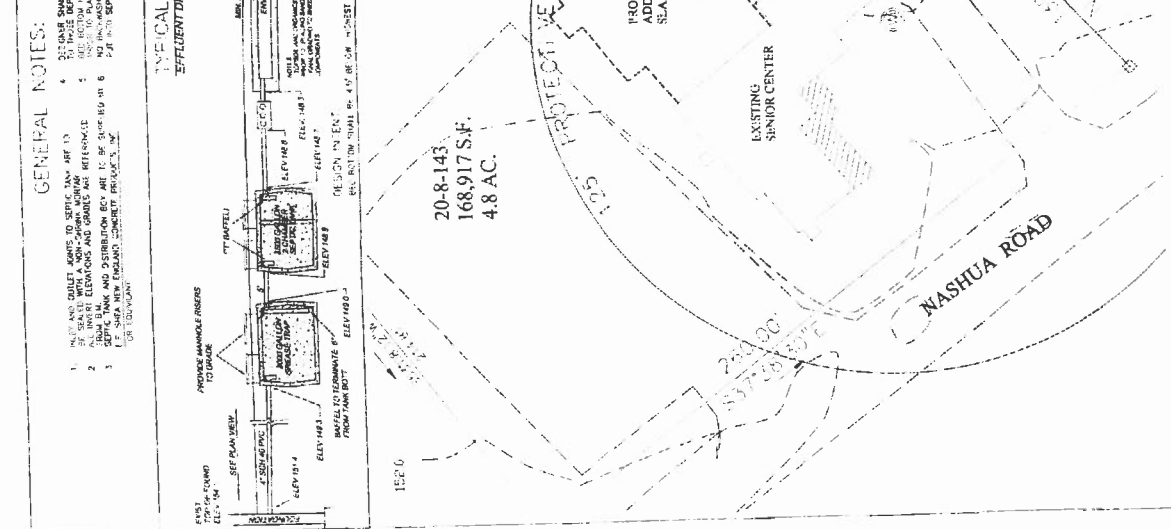
PROJECT DESCRIPTION:

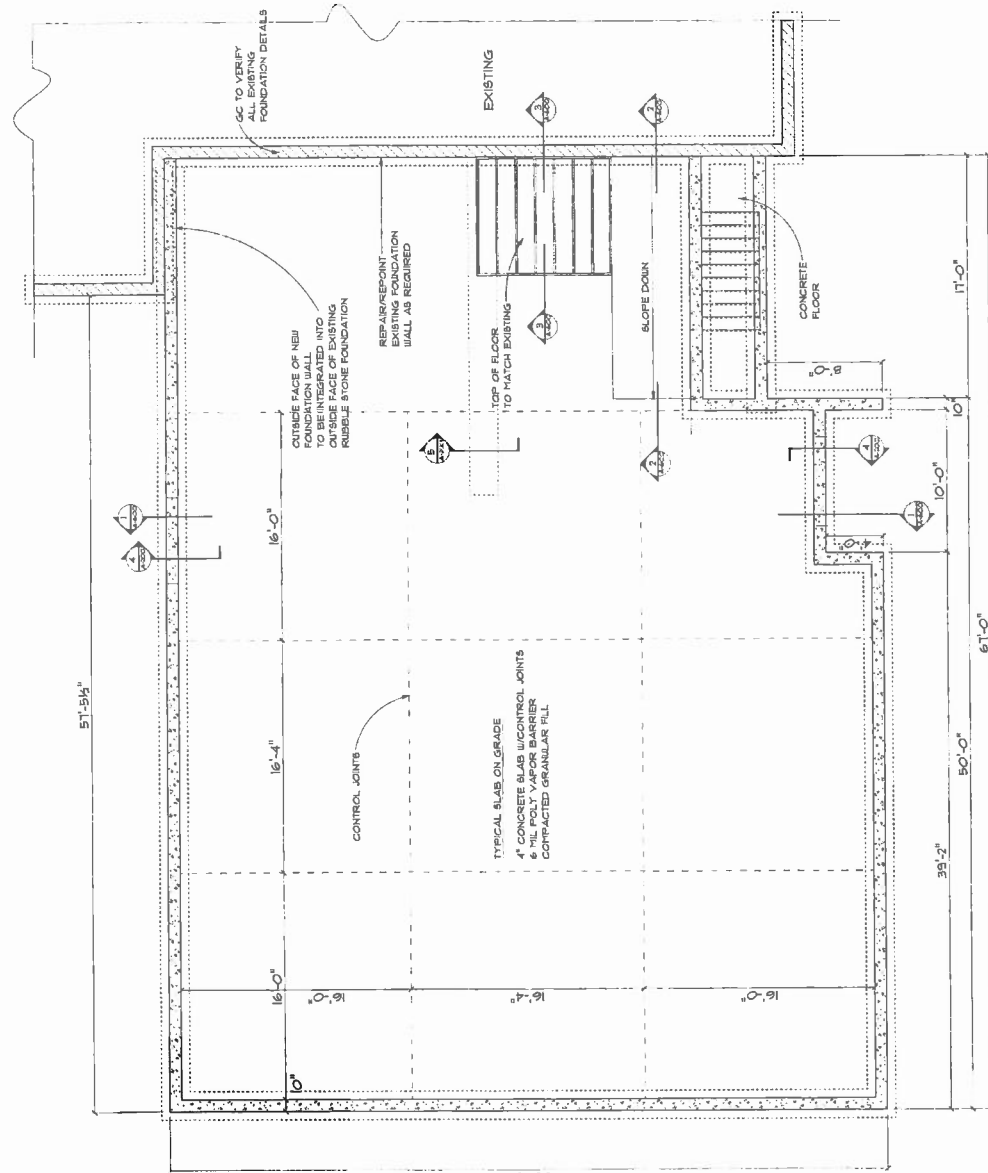
NEW ADDITION
SQUARE FOOTAGE: 3211 SQ. FT.

ROLAND J. SOUCY CO., LLC
ARCHITECTURAL DESIGN SERVICES

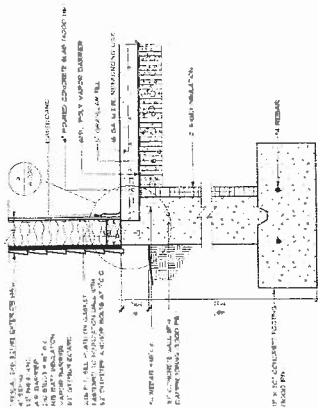
52 Marsh Road
Pelham, New Hampshire 03076 (603) 635-3265

[illegible]

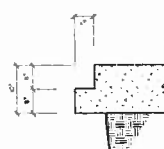




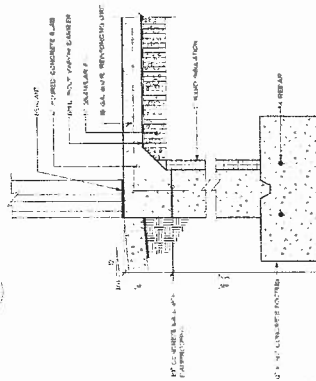
1 FOUNDATION PLAN



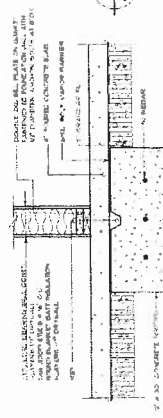
2 TYPICAL FOUNDATION DETAIL



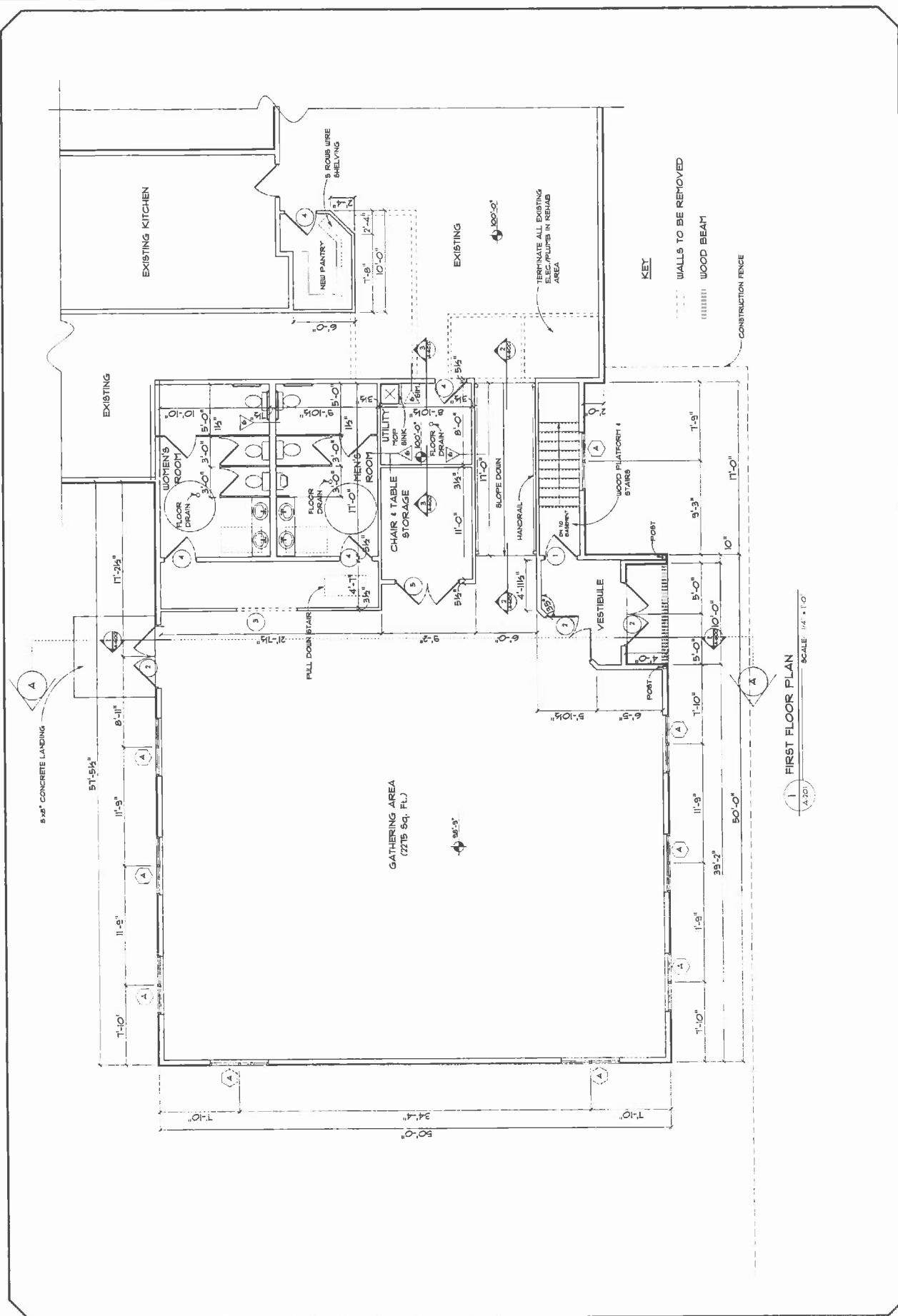
3 TYPICAL POCKET DETAIL



4 FOUNDATION DETAIL DOORS SCALE: 1" = 1'-0"



5 FOUNDATION DETAIL



ALL EXTERIOR WALLS TO BE PARTITION TYPE
UNLESS NOTED OTHERWISE.



	RECOUNT DOOR	SIZE	R.O. SIZE	INUSE : RECT'N	REMARKS	COUNT
1	WINDY COLONIAL EXTERIOR	5'-0"	R.O. 5'-0"	R	NO	1
2	WINDY FRENCH EXTERIOR	6'-0"	R.O. 6'-0"	L.R	NO	1
3	WINDY FRENCH EXTERIOR	6'-0"	R.O. 6'-0"	UN	NO	2
4	WINDY OPENING	6'-0"	R.O. 6'-0"	NA	NO	1
5	WINDY COLONIAL INTERIOR	5'-0"	R.O. 5'-0"	L	NO	1
6	WINDY COLONIAL INTERIOR	5'-0"	R.O. 5'-0"	R	NO	2
7	WINDY COLONIAL INTERIOR	6'-0"	R.O. 6'-0"	NR	NO	1
8	WINDY COLONIAL INTERIOR	6'-0"	R.O. 6'-0"	NA	NA	5

NOTES:

1. EXTERIOR DOORS SHALL HAVE TRIPLE 2X10 HEADER W/ (2) PLY FILLERS.
2. WINDOWS SHALL HAVE TRIPLE 2X10 HEADERS W/ (2) PLYWOOD FILLER.
3. INTERIOR OPENINGS SHALL HAVE DOUBLE 2X8 HEADERS W/ (2) PLYWOOD FILLER.
4. ALL DOORS SHALL HAVE 1" MINIMUM CLEARANCE UNDER DOOR WITH 1/4" APPLIED.
5. BATHROOM TO BE EQUIPPED WITH CLOSERS, PUSH PLATES AND PULL BARS.
6. BASEMENT DOOR TO HAVE LOCKSET.
7. 5' CRUISE ROOM UTILITY ROOM AND PANTRY TO HAVE PASSAGE SETS.



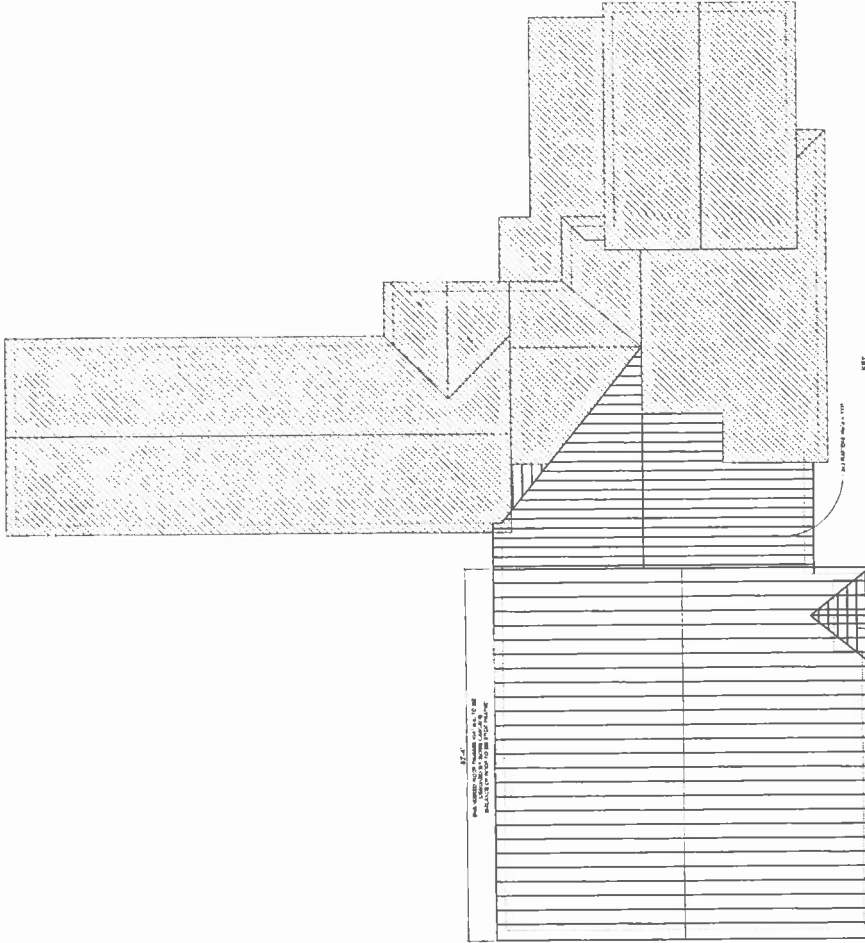
2 DOOR ELEVATIONS

SCALE 1/4" = 1'-0"



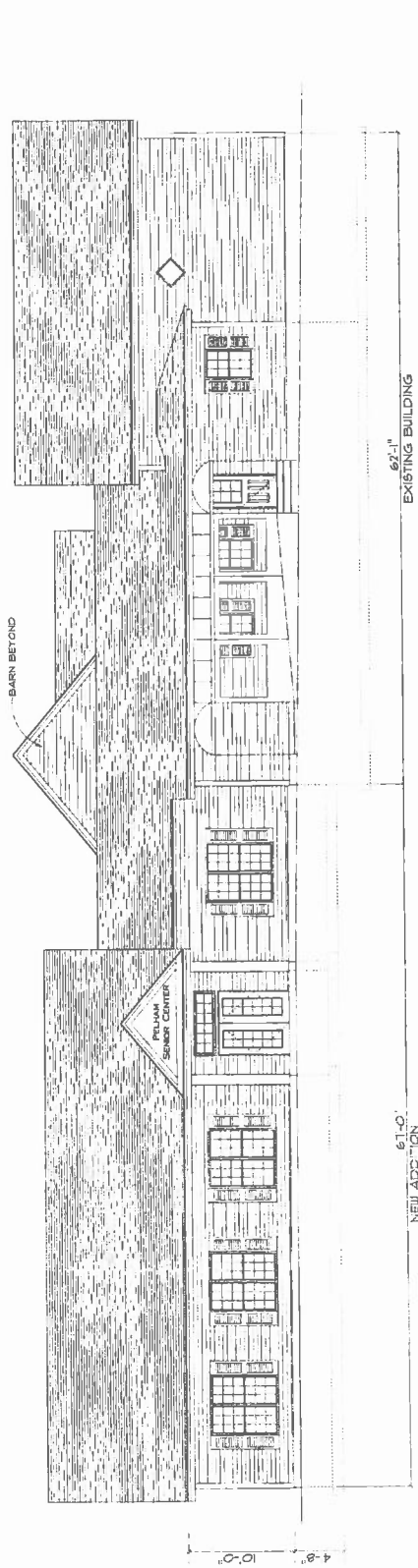
3 WINDOW ELEVATIONS

SCALE 1/4" = 1'-0"



1 ROOF PLAN

SCALE 1/8" = 1'-0"



- Area disturbed by excavation to be landscaped.
- Existing pavement to be connected to vehicle.
- Remove existing septic system, install new system as per existing National standards.

BUILDING EXTERIOR

- Vinyl siding to match existing.
- Trim to be covered with 2x6 aluminum cladding over existing softwood sheathing.
- Roof shingles to match existing. A. Vellings and lower roof edge to roof to replace existing shingles. Balance of roof edge to remain in place. Full before construction.
- 2x6 gable girders to be installed at front and rear of building.
- Windows by Hardy Industries or equal.
- Existing exterior doors to remain.
- Aluminum units equipped with 6' doors and panic release or equal.

BUILDING INTERIOR

- Floor covering to be VCT throughout.
- Blows to be 5' x 10' wood base 5/8" x 6" pre finished.
- Window trim to be 1" x 4" wood base edge cladding.
- 2x6 gable girders to be installed at front and rear of building.

- All required hand-cap grab bars, sinks, toilets, mirrors & floor drains to be installed. Equipped with trap primers.

- Electrical: To meet 2008 National Electrical Code.
- Entering electrical services will need to be upgraded to accommodate the new building with a sub panel located in the new utility room.
- Existing exposed wiring in basement area of existing structure will need to be cleaned up and corrected where required.

- Air handler to be located in new utility room, compressors to be located in rear of building.
- System design plan to be submitted for approval prior to installation.

Dr. J. C. Harrison

be checked in, walls, floor, and ceiling to be repaired. Misc. footings and 13½" columns will be repaired to support existing floor system. At time of demo a decision will be made as to what size wood beam if required, will be needed to support second floor joists with designer.

• In the event any portion of the existing septic system scheduled to be removed overlies the new building footprint, testing of the line will need to be done to the satisfaction of the building official prior to construction being moved forward.



NOTE: SEE ROOF PLAN FOR PITCHES.
SEE SHEET 200 FOR FOUNDATION DETAILS



SCALE: 1/4" = 1'-0"



SCALE: 1/4" = 1'-0"

**PELHAM SENIOR CENTER EXPANSION
8 NASHUA ROAD
PELHAM, NH**

The following allowances are included in the total cost.

Item	Description	Quantity	Total Value
1	Testing Services Allowance		\$1,000

**PELHAM SENIOR CENTER EXPANSION
 8 NASHUA ROAD
 PELHAM, NH**

Pricing is based on the plans listed in Exhibit "A".

Item	Description
Agreement Form	Letter or AIA Agreement.
Progress Payments	Monthly applications, Payment in 10 days.
Design Services	By Owner. Roof truss plans to include engineers stamp.
Testing Services	Allowance of \$1,000 includes compaction testing under floor slab and soil testing at old septic system.
Building Permit	The cost for the building permit (if required) is excluded.
Insurance / Bonds	The cost of builder's risk insurance and bond are excluded.
Certified Plans	The cost of a certified foundation plan (if required) is excluded.
Hazardous Materials	Expenses related to removal or remediation of any pre-existing hazardous materials encountered onsite are excluded.
Subsurface Soils	The price is based on the ability of the Contractor to utilize the onsite soils for sub grade material without the need to replace materials to support the building load. Ledge removal (if required) on the project shall be considered a change order in addition to the price.
Utilities	Electric Service: Power Company back-charges are not included.
Sprinkler system	Sprinkler system (if required) is excluded.
Existing ceiling support	Structural considerations for added wood columns and beams to support ceiling at the area where stairway wall will be removed are to be determined.
Furnishings	Kitchen equipment, vending machines and similar furnishings are excluded.
Wired Systems	The furnishing and installation of all security alarm systems, cable television systems, computer systems, computer network wiring and telecommunication systems, etc. are excluded.
Signage	All building mounted and freestanding signs are excluded.
Proposal	This price is valid for (30) days with all permits and approvals anticipated within that time period.

PELHAM SENIOR CENTER EXPANSION 8 NASHUA ROAD PELHAM, NH			
		Add	Deduct
1	(3) Aluminum and glass entrance doors in lieu of (2) insulated steel French exterior doors and (1) interior solid core birch French door at vestibule.	\$ 4,400	

Mr. Edward McNarmara (603) 883-1082 x 2026

Campers Inn
35 Robert Milligan Parkway
Merrimack, NH 03054

Mr. Samuel Tamposi, Jr. (603) 883-2000

The Tamposi Company
20 Trafalgar Square, Suite 602
Nashua, NH 03063

Mr. William Luers (603) 889-0009

Tamposi-Nash Real Estate Group
400 Amherst Street
Nashua, NH 03063

Mr. Robert Harris (603) 870-5380

New England Pioneer Associates, LLC
51 Northwestern Drive, Suite C
Salem, NH 03079

Mr. John Condon (800) 343-7777

Conway Office Products
PO Box 6060, 10 Capital Street
Nashua, NH 03063

Mr. Steve Whalley (603) 524-0100

HK Powersports
1197 Union Avenue
Laconia, NH 03246

Mr. Rick Holder (603) 673-7123

Hampshire Hills Sports & Fitness Club
PO Box 404, 50 Emerson Road
Milford, NH 03055



Everett Business Park



Owner: White Family Ventures, LLC
Nashua, NH

Engineer: HTA/Kimball Chase and Space, Inc.
Design/Build

Location: Nashua, NH

Size: 98,000 SF

Value: \$3.1 million

Saint Paul Lutheran Church



Owner: St. Paul Evangelical Lutheran Church
Amherst, NH

Architect: Bruce Ronayne Hamilton Architects
New Ipswich, NH

Location: Amherst, NH

Description: Fellowship Hall Addition

Value: \$500,000

NHTI - Dental Hygiene Building



Owner: State of NH - DOT
Concord, NH

Engineer: HTA/Kimball Chase
Design/Build

Location: Concord, NH

Size: 10,000 SF

Value: \$1.4 million



Conway Office Products



Owner: Road Pond Real Estate, LLC
Nashua, NH

Engineer: HTA/Kimball Chase and Space, Inc.
Design/Build

Location: Nashua, NH

Size: 43,000 SF

Value: \$2.4 million



Two C Pack Systems



Owner: Two C Pack Systems Corp.
Nashua, NH

Architect: Bruce Ronayne Hamilton Architects
Design/Build

Location: Nashua, NH

Size: 306,000 SF

Value: \$7.5 million



Raymond Baptist Church



Owner: Raymond Baptist Church
Raymond, NH

Architect: Leonard A. Drew Architects

Location: Raymond, NH

Size: 14,400 SF

Value: \$1.1 million



Amherst Fire Station



Owner: Town of Amherst
Amherst, NH

Architect: R.F. Jackson & Associates, AIA
Design/Build

Location: Amherst, NH

Size: 12,000 SF

Value: \$570,000

William Wadleigh Memorial Library



Owner: Town of Milford
Milford, NH

Architect: John Jordan Architect, PA

Location: Milford, NH

Size: 9,000 SF

Value: \$830,000

State Police Barracks



Owner: State of NH
Concord, NH

Architect: R.F. Jackson & Associates, AIA

Location: Milford, NH

Size: 5,540 SF

Value: \$440,000

Amherst Town Library



Owner: Town of Amherst
Amherst, NH

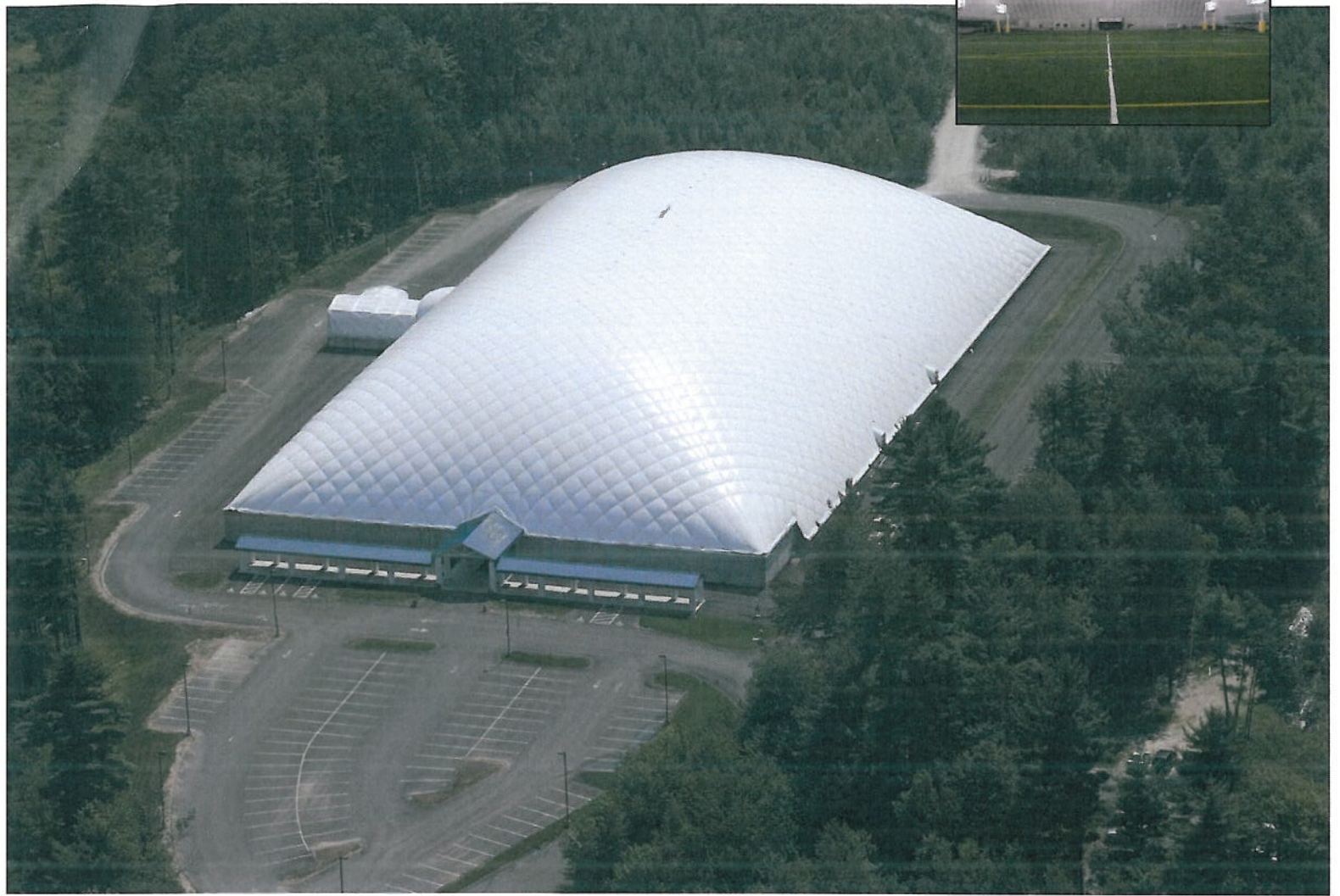
Architect: Stahl Associates, Inc.

Location: Amherst, NH

Size: 9,000 SF

Value: \$860,000

The Hampshire Dome



Owner: Eastern Olympic Sports, LLC
Milford, NH

Architect: Bruce Ronayne Hamilton Architects
Design/Build

Location: Milford, NH

Size: 94,000 SF

Value: \$1.9 million



Hudson DPW



Owner: Town of Hudson
Hudson, NH

Architect: Ronald Ravenscroft, AIA
Design/Build

Location: Hudson, NH

Size: 17,400 SF Building
and 3,600 SF Salt Shed

Value: \$850,000



Jaffrey Public Library



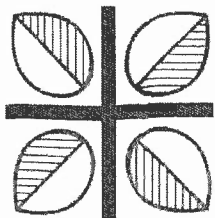
Owner: Town of Jaffrey
Jaffrey, NH

Architect: John Jordan Architect, PA

Location: Jaffrey, NH

Size: 7,000 SF

Value: \$700,000



St. Paul Lutheran Church

Pastor Joel Petermann

Pastor Brian Schuessler

3 Craftsman Lane • Amherst, NH 03031-2231 • ~~(603) 880-8574~~ • www.stpaul-wels.org
(603) 821-9891

January 6, 2010

AHO CONSTRUCTION INC.
Raymond M. Aho, President
30 Tricnit Road
New Ipswich, NH 03071

Dear Ray,

On behalf of the congregation of St. Paul Ev. Lutheran Church, we would like to thank you for all you and your staff have done in completing the construction of our new facility. The time you spent at the numerous meeting with us and with the Town of Amherst is truly appreciated. The Good Lord has truly blessed your work and your crew did an exemplary job getting the construction finalized without any delays. It has been a pleasure working with you and we sincerely hope that in the near future, with the Good Lord's blessing, we will finish the project.

Again, thank you for all you have done. God bless you and Happy New Year.

Sincerely,

The Building Committee
St. Paul Ev. Lutheran Church



April 12, 2004

Ray Aho
Aho construction
30 Tricnit Road
New Ipswich, NH 03071

Dear Ray,

First let me apologize for not writing this letter sooner but as you can imagine it has been a hectic 90 days. It's hard to believe that next month will be a year since we broke ground on this project. The reaction that we get from old time customers and first time shoppers has been nothing short of spectacular.

The total project covering 17 acres and 46,000 square feet all coming together and completed with occupancy permit within 14 days of our projected target date is a true measure of the commitment your company made to our successful relocation. The weekly meetings attended by Walter Ketola and Mike Sauvola was an important ingredient in the completion of this project. Their attention to detail and suggestions were not only straight forward and honest but in many instances led to a better product with less money spent.

The true test in business is whether or not we will do business together again. Let me assure you that my next building project will definitely include Aho Construction.

Sincerely,

A handwritten signature in black ink, appearing to read 'Ed McNamara', written over a horizontal line.

Ed McNamara
Campers Inn Merrimack



MARSHALL PROPERTIES, INC.

December 30, 2002

Mr. Raymond M. Aho
President
AHO Construction Inc.
Appleton Business Center
New Ipswich, NH 03071

Re: KRAFT Foods of North America/
Nabisco Project
300 Neck Road
Haverhill, Massachusetts

Dear Ray:

It would be very easy for us to just say, "Thank you, it has been a pleasure doing business with your company." While that is completely accurate, it is far from being adequate. A year ago at this time we had heard of AHO Construction but never had the opportunity to do business with you. Then in late December 2001 your company was recommended to us for our above captioned project.

As you know, we are closely associated with Jack Marshall, former owner of Marshall Contractors, Inc. in Rumford, Rhode Island. He founded that company some 40 years ago, developed it to a major player status not only in the United States but also in Europe and Southeast Asia before recently selling it to Fluor Corporation, one of the top five contractors in the world. I mention this because he personally oversaw the Nabisco project for us from the several general contractor interviews, including the selection of AHO Construction, to occupancy by Nabisco in October 2002.

There is certainly much which could be discussed regarding development of a 90,000 s.f. distribution facility, however, we will only touch on the areas which were most important to us. Reference to you generally means you personally but also your people as well.

From our initial interview with you, we recognized your understanding and comfort with this project, but more importantly, a sense of honesty, fairness and congeniality. We came away from that meeting with the confidence we had the correct contractor for our superior future tenant, Nabisco.

With minimal negotiations, as you know, we entered into a contract shortly thereafter. We then introduced your team to Eugene O'Neil, the Director of the Haverhill Economic Development Commission who had assembled some 10 to 12 municipal officials for a project "kick off" meeting. From that meeting on there was an openness and a spirit of cooperation which

Mr. Raymond M. Aho
December 30, 2002
Page 2

continued throughout the construction phase, especially when difficult issues surfaced requiring patience and tactfulness.

From commencement of construction in March you assured us, that to the best of your ability, this would be a safe and clean site, and it was throughout. The two most visible members of your team, Calvin Aho, Project Manager and Rodney Aho, Construction Superintendent, coordinated all of the subcontractors for an orderly project. This also reduced the projected time schedule significantly, resulting in lower costs and an early occupancy for Nabisco in September 2002.

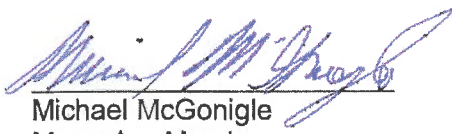
Just as a final note, our bank, Bristol County Savings, was impressed with the overall project also, and as a result has converted our construction loan to permanent financing.

In short, this wasn't just about building a building. It is about many people coming from different perspectives and working together for the ultimate benefit of all, especially Kraft Foods/Nabisco. The foregoing are only a few reasons we can say with appreciation, it was a pleasure doing business with AHO Construction and we certainly look forward to the next opportunity. In the mean time, if you or a prospective client wish to call us we would welcome it.

Our sincerest best wishes for a safe, healthy, joyous holiday season and a prosperous New Year for AHO Construction.

Very truly yours,

GCF/Merrimack Valley Partners Associates, LLC (Owner/Landlord)



Michael McGonigle
Managing Member



J. Ralph McGonigle
Member



Interoffice Communication

Nabisco Biscuit and Snacks Group
Sales & Customer Logistics
100 DeForest Avenue
East Hanover, NJ 07936

Date: 11/4/02

cc:

To: Calvin Aho
Aho Construction

From: Mike Johnson

Dear Calvin:

Just wanted to express our sincere appreciation for the outstanding job you and Rodney did on our Haverhill warehouse. It was a pleasure working with such dedicated professionals as yourselves. The communication, quality of work and follow through were outstanding. Our staff is truly delighted with the new facility, moral and productivity both being positively impacted.

Hopefully we can do another project in the future.

Regards,

Mike Johnson
Manager Branch Facilities
Kraft Foods
Nabisco Biscuit and Snack Division



SALEM GLASS COMPANY

DEC 03 2002

November 29, 2002

Aho Construction, Inc.
Appleton Business Center
New Ipswich, NH 03071

Attn: Ray Aho, President

Dear Ray and the Aho team,

Thank you very much for your work on our beautiful new facility. We are very pleased by the end product and you, Calvin and Craig should be proud of your work.

I think that your company offered a unique perspective that worked very well during the whole process. We had a clear vision of how we wanted our new home to function and look, but we needed you and the architect to fill in the details. You listened to what we were describing and approached the process from our perspective. From budgeting to preliminary design to alternative scenarios to actual construction, you tried to see it through our eyes, as if you were building your own headquarters. You worked hard to balance budget, esthetics and function.

One last thing, I want to give a little extra credit to Craig who had to put up with us everyday at the site. As you know, our new facility was built just a few miles from our old building and I was at the site at least once a day asking tough questions and sticking my nose in things. Craig did a great managing at tough client day after day.

Thanks for our new home!!

Very truly yours,

THE SALEM GLASS COMPANY

A handwritten signature in red ink that reads 'James B. Miller'. The signature is written in a cursive, flowing style.

James B Miller
Vice President

Mailing Address: P.O. Box 3024 • Salem, MA 01970
Shipping Address: 3 Technology Way • Salem, MA 01970
Tel: (978) 744-5177 • Fax: (978) 745-4036



June 10, 2004

Dear Walter

I am writing to share our excitement with the completion of our new dealership in Tilton. The reaction from customers has been fantastic and business has taken off better than we had expected.

We would like to thank you, Walter, and your staff for doing exactly what you promised and doing it well, on time and within budget. A special thanks to Craig for his tireless "Can Do" attitude, and all the subcontractors for making things go so well

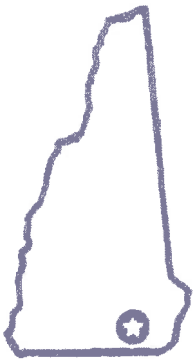
After hearing horror stories about other dealership's projects being delayed and even contractors being fired (twice at Heritage Harley Davidson), we are thrilled with our results and our finished product. We had never tried to do anything this big in size or budget and it is obvious we chose the right builder. Our banker is impressed as were the people at the Tilton building and fire departments.

A special thanks to Ray for making this whole deal come together. The concept of build/design was scary and the unknowns of hidden details were overwhelming but Ray's assurance that we could work fairly together proved to be true. His ability to pare down the frills was what made the whole project come together, when three other GC's gave up. We would not hesitate to call Ray for our next project.

Sincerely,

A handwritten signature in blue ink, appearing to read 'S Whalley', is written over a light blue horizontal line.

Steve Whalley
HK Powersports-Laconia



TOWN OF HUDSON

AHO CONSTRUCTION

FEB 25 2000

Highway Department

RECEIVED



8 Melendy Road Hudson, New Hampshire 03051 603/886-6018 Fax 603/594-1143

February 18, 2000

Mr. Raymond Aho, President
Aho Construction Inc
Appleton Business Center
New Ipswich, N.H. 03071

Dear Ray,

Now that the work is basically completed on our new Highway Department Facility, I wanted to write and tell you how pleased I am with the entire project. You can add the Town of Hudson, N.H. to your list of extremely happy customers. Everyone who has toured the new 17,400 square foot Building and the 3600 square foot Salt Shed is so impressed with the quality and value the Town received.

I would also like to compliment you on the high quality of all of your employees. Each and every one that I met was polite, conscientious and hard working. I was on site everyday since groundbreaking and I never once had a complaint. One employee that I would like to single out was the Project Superintendent, Rodney Aho. He was extremely helpful during the entire project and took great pride in his work. I will miss not working with him now that the project is complete.

I also want to thank you personally for all of your help. Your assistance in the planning stages, budget presentation, document preparations, site work and finally construction was invaluable and greatly appreciated.

In closing, thank you for a fantastic job well done. If I can be of any assistance to you in the future as a reference or if you would like to show our facility, please do not hesitate to call.

Sincerely,

Kevin Burns
Road Agent

G&F Industries

Molds • Molded Parts • Tools • Dies • Stampings
Sturbridge, Massachusetts
ISO9000

Box 515 - Route 20
Sturbridge, MA 01566 USA

Tel: 508-347-9132
Fax: 508-347-5470
www.gandfindustries.com

November 8, 2002

Mr. Ray Aho, President
Aho Construction, Inc.
Appleton Business Center
New Ipswich, NH 03071

Re: Fire Reconstruction at G&F Industries.

Dear Ray:

With the recent completion of your work here at G&F, it is an appropriate time to forward our compliments and appreciation for a job well done. As you are well aware, the need for a contractor like Aho came at the most precarious time in our company's forty-year history. The fire in August of 2001 left our factory in ruins and brought into question the very existence of G&F. However, my family and the employees of G&F, were determined not to be put out of business. Yet, we had one small problem, we were without a factory in which to begin the rebuilding process. That is where Aho entered the picture.

By virtue of your highly regarded reputation and several exemplary recommendations from former Aho customers, we came to the conclusion that your company was right for the formidable job of reconstructing our company. This was not an easy decision for us, as we had a long-standing relationship with another contractor who had built two buildings for us in the past. The primary reason that we hired Aho was your notable reputation of honesty and integrity – a trait that can be lacking among others of your profession. (Of course, your competitive pricing also caught our attention!) This reputation is well deserved as you and your employees demonstrated time and again throughout a year of working together.

During two separate phases of construction, Aho demonstrated its ability to provide quality workmanship, on time and within budget. Phase I proved to be an especially formidable task as it involved the reconstruction of our molding department as well as the new construction of the material storage and the molding room support facility. This difficulty was compounded by the fact that we set a very aggressive schedule, as this area was desperately needed for production. Yet, with teamwork and effective planning between our two companies, as well as the hard work of Aho and its subcontractors, this project was completed on time and within budget.

November 8, 2002

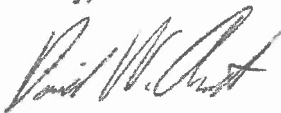
In the spring of 2002, as we prepared to kick off construction on Phase II which, was the construction of a new warehouse and secondary operations area, there was little doubt in our minds that Aho was again the right contractor for the job. Once again, with joint effort between our companies and hard work by Aho we were able complete work on the 21,500 square foot warehouse on time and under budget.

In short, a little more than a year after the fire, we are fully operational in a state-of-the-art facility that enables us to begin a successful new era in G&F's forty-year tradition of success. This accomplishment would not have been possible without Aho. A special word of thanks was earned many times over by Mike Sauvola, the job superintendent and Walter Ketola, the project manager. Dedication, reliability and professionalism are only a few of the words that come to mind in describing the work that they have done for G&F. Also, and equally important, was the fact that they were a pleasure to work with. We will all miss seeing them here at G&F. Of course, the same holds true for Jerry, Jim and all the other Aho employees who worked so hard on this project.

To paraphrase my father's comments at the appreciation lunch we held for Aho, the nice thing about the completion of a successful project with good people is that we all end up friends rather than merely business associates. That is the sentiment that you and your employees have earned after a year of working with us here at G&F.

Again, please accept my thanks and compliments on a job well done.

Sincerely,

A handwritten signature in dark ink, appearing to read "David W. Argitis". The signature is fluid and cursive, with the first name "David" being the most prominent.

David W. Argitis
Vice President

Amphenol
Backplane Systems

AUG 07 2002

18 Celina Avenue
Nashua, NH 03063
Telephone 603-883-5100
Fax 603-883-0247

August 5, 2002

AHO Construction
Appleton Business Center
New Ipswich, NH 03071

Attention: Mr. Walter Ketola

Gentlemen:

I am writing this letter to thank you and your staff for the job you completed for Amphenol Backplane Systems last Fall. Your staff was consistently driving to our expectations and actively working the multitude of obstacles that present themselves on a project of this scale.

From the outset, you voiced your founded concern on our overly aggressive schedule, yet you never stopped striving to meet our target dates for project completion and occupancy. In the end, we were able to occupy the property on the exact date necessary as we vacated our previous facility. I also appreciate your support over the past few months in addressing smaller issues as they arise.

Overall, I would recommend AHO construction as a contracting source based on my experience of sound and realistic communication, dedicated and skilled craftsmen, and good project management.

Regards



David Dix
Operations Manager

/mls



368 Pepsi Road,
Manchester, NH 03109 USA
Phone: 603-668-3315
Fax: 603-668-3168

Walter Ketola
Aho Construction, Inc.
Appleton Business Center
New Ipswich, NH 03071

May 16, 2003

Dear Walter,

I am writing this letter to let you know how pleased we are with the work that you, Ben Kantola, and his staff at Aho Construction, performed at our new facility in Manchester, NH this year. My staff and I appreciate the attention and assistance we've received both during and after the construction project.

This was the first project of this nature (build to suit) that we've been involved in, and we had several other contractor components that required timing and efficiency in getting the various stages done on time. You communicated updates on the timelines for key stages that enabled us to coordinate the many tasks we needed to execute before moving in. Even though this was constructed during one of the most difficult winters we've had in this area weather wise, the original building project deadline was only missed by 1 week.

Thank you again for all your assistance and follow up on the various adjustments and "tweaking" we've needed to do after we moved in, it's been a great help. I would definitely recommend Aho Construction for any of our future building needs or to anyone considering a design-build project.

Sincerely,

A handwritten signature in blue ink, appearing to read "Laura T. Firth", is written over the word "Sincerely,".

Laura T. Firth
Executive Vice President/ General Manager

Robmar Corp.



AUG 12 2005

Arthur F. Eddy, D.M.D.

Family Dentistry

www.doctoreddy.com

228 Great Road
Shirley, MA 01464

Phone: (978) 425-9088

Fax: (978) 425-4503

July 27, 2005

Ray Aho
Aho Construction Inc.
30 Tricnit Road
New Ipswich, NH 03071

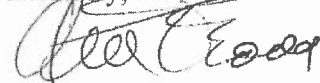
Dear Ray,

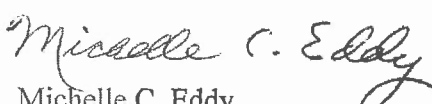
We are writing to thank you for all that your company has done to bring our new office construction project to a successful completion. We want to especially thank Walter Ketola, the Project Manager.

Walter Ketola was always pleasant, professional and helpful. He returned our telephone calls promptly, answered our questions completely and followed through on all of our requests. His weekly construction meetings were very organized and extremely useful. The construction project moved along well in spite of problems with ledge, water and inclement weather (a very snowy winter and very rainy spring). His construction crew, headed by Project Supervisor Craig Aho, was on site every day, working hard all day. The workers were always polite and friendly. The crew did their best to keep our office functioning as usual by scheduling various aspects of the construction around our office hours. Walter and Craig did an excellent job scheduling subcontractors at the appropriate times. Their communication was excellent. We always felt like we were a part of the project and could always approach Walter or Craig with any problems or questions.

We would be happy to recommend Aho Construction Inc and Walter Ketola to any of our friends or business acquaintances who are contemplating a construction project in the future. We are extremely satisfied with the quality of the work performed. We had a great working relationship with Aho Construction Inc and Walter Ketola.

Sincerely,


Arthur F. Eddy, D.M.D.
A & M Realty Trust


Michelle C. Eddy
Office Manager



**LOAD CONTROLS
INCORPORATED**

53 TECHNOLOGY PARK ROAD
STURBRIDGE, MA 01566
TEL. 508-347-2606
888-600-3247
FAX 508-347-2064
www.loadcontrols.com

March 27, 2006

MAR 29 2006

Mr. Ray Aho
AHO Construction, Inc.
30 Tricnit Road
New Ipswich, NH 03071

Dear Ray,

When we started together on a design/build project for a small building in Sturbridge, I had 2 goals in mind.

Load Controls had spent 20 years in a poorly built and poorly outfitted facility, so our first goal was to build a sturdy, energy efficient new home. We also wanted to include some premium materials and finishes.

Well, we have been here for half a year and have comfortably lived through a pretty foul winter. We were also able to move right into the building and get our business re-started without a hitch.

The second goal was to have a distinctive design. I have always admired the old New England mill buildings and wanted to re-create this look on a small scale. Your design that incorporated red brick and arched windows did the trick.

Without exception, EVERYONE who visits, compliments both the appearance and quality of construction. You should be proud.

We want to thank everyone at AHO for their friendly help in completing the project on budget and on time. Special thanks to Mike and Calvin. Building a small building is probably just as hard as doing a large one.

Regards,

William H. McClurg

P.S. If you ever have someone who would like to view our building, we would be tickled to show them around.

PAPER GRAPHICS INTERNATIONAL, INC.

Mr. Raymond Aho, President
Aho Construction Inc.
Appleton Business Center
New Ipswich, N.H. 03071

August 01. 2000

Dear Ray:

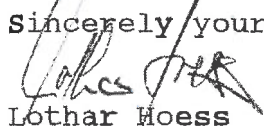
I wish to take a moment to thank you, your employees and sub contractors for the outstanding work done in the construction of our new building at 6 Columbia Drive in Amherst, New Hampshire.

Having never undertaken a commercial building project of this magnitude, both my partner, Mr. Roger Martineau of American Printing, Inc. and I were quite anxious once we had made the commitment to proceed with the construction of our 30,400 square foot design build facility. I am pleased however to be able to state today, less than one year following the commencement of the project, that thanks to your and your staffs professionalism and excellent cooperation, we not only received a beautiful and efficient building, but also excellent value for our money. Your completion of the project in a timely manner is also much appreciated.

Your and your staff's business conduct was exemplary in that agreements made were always honored and your conduct was always cooperative, honest, respectful and professional. Of the many fine people that we met during this process, I would like to particularly mention Mr. Jim Aho, our on site project manager. Jim's patient council in regard to all of our frequent questions, his competence and cooperation in assisting us to make decisions regarding any issues concerning the building was a most pleasant experience. Please extend my sincere thanks to Jim again.

In summary, thank you for a wonderful building delivered to us in a timely and cost effective manner and thank you for your kind assistance during this process. If you ever wish to show our facility to any prospective client, I would like to offer you access at any time. It would be with pleasure and pride that we would show this building to anyone considering Aho Construction for their next facility.

Sincerely yours,



Lothar Hoess
President

6 COLUMBIA DRIVE - AMHERST, NH 03031 U.S.A.
TEL: (603) 595-7070 FAX: (603) 595-7878 EMAIL: pgi@pgus.com



June 10, 2005

RM Aho & Sons Construction, Inc.
Appleton Business Center
New Ipswich, NH 03071

Gentlemen:

From February 2004 until May 2005 we have had the pleasure of dealing with RM Aho & Sons. This was a relationship that began because in their initial bid for our business Aho offered an advantage to us that the competition never addressed. This advantage plus their strong reputation among our friends, business associates and within the community made the decision easy to award our job to RM Aho & Sons.

Although we could go on extensively, let me mention five areas where Ray Aho, Walter Ketola and everyone else involved in the project really shine:

- First of all, honesty and trust. When you pick a contractor you're in it together like a long term relationship. At some point if you are not absolutely confident in them your relationship will suffer. The Aho group was unimpeachably honest.
- With any job some difficulties will arise. They solved all of the problems with creativity and calmness.
- The quality of the work in the finished product is a great value and we are proud to be in our new building.
- Aho also helped immensely in designing a building that is attractive, productive and durable.
- The last attribute is that all of their people were a delight to deal with. We all really enjoyed their company.

For my partners and myself, we are pleased to give RM Aho & Sons Construction our highest recommendation.

Sincerely,

A handwritten signature in black ink, appearing to read "Pete Dinan".

Pete Dinan

10 Capitol Street
P.O. Box 6060
NASHUA, NH
03063
603-889-1665

800 South Street
WALTHAM, MA
02453
781-647-0038

222 International Drive, Suite 150
PORTSMOUTH, NH
03801
603-422-6776



**AMERICAN
PRINTING**
INCORPORATED

July 18, 2000

Mr. Raymond Aho, President
Aho Construction, Inc.
Appleton Business Center
New Ipswich, NH 03071

Dear Ray:

As you know, Aho Construction recently completed our new facility in Amherst, New Hampshire. This was our first venture into such a project, and needless to say, it can be quite overwhelming.

You and your staff were most helpful throughout the entire process, and your construction crew was very cooperative and considerate of our needs. We would like to commend your fine company for a job well done.

It would be our sincere pleasure to recommend Aho Construction to anyone considering a design-build contractor.

Sincerely,

Roger Martineau
President