Town of Pelham

2009-2011 Landscaping Specifications

General Requirements / Notes

- The Town of Pelham is seeking a single turnkey bid for a period of (3) years, April 1st 2009 thru November 30th, 2011. All vendors need to be specific in identifying the cost for each year of the contract as the Town operates on an annual budget.
- Vendor shall supply all necessary equipment and materials to perform the proper grounds keeping in all aspects of this contract.
- A list of the vendor's equipment shall be furnished with the bid proposal.
- Vendor shall include preliminary insurance certificate showing that workers
 compensation, public liability, property damage, related licensing, is secured.
 The vendor shall require their subcontractor(s) similarly to provide like insurance
 letter for employees to be engaged in such work. The adequacy of protection
 shall be subject to the approval of the Board of Selectman
- Vendor shall supply the Town Administrator and Parks and Recreation Dept. with MSDS sheets prior to fertilization program.
- Interested bidders will be invited to conduct a site walk of all areas prior to submitting bid.
- All bid proposals shall include a detailed listing of Vendors prior experience and at least (3) references of related work. Minimum of 2 commercial / municipal contracts where vendor supervised project.
- Special attention must be given to monuments in public areas prior to holidays and special events. The vendor shall ensure that all areas are mowed, trimmed, cleaned, pruned etc. two days prior to any holidays, memorials, etc. occurring during the season. Proper notice of events will be given to the vendor.

The evaluation process will include each bid being reviewed by the Town Administrator and Parks and Recreation Director. The final recommendations will be submitted to the Board of Selectman for their approval.

The Town reserves the right to reject any and all bids, either in whole or part; to waive any defects, informalities and/or irregularities in bid response; to accept substitutions or exceptions to these requirements; to negotiate with the successful vendor; and to otherwise act as shall be determined by the Board of Selectman to be in the best interest of the Town.

If any additional areas are to be added to the site list during the contract period the Town Administrator or Parks and Recreation Director reserves the right to negotiate any additional charge with the contractor.

Vendors' bids will be evaluated against specifications as presented in this document. No award will be made to any vendor who can not satisfy the Board of Selectmen that they have sufficient ability and experience in this class work and sufficient capital and plan to

enable them to prosecute and complete delivery of the services successfully within the time frame defined herein. The Board's decision or judgment on these matters shall be final, conclusive, and binding.

Town of Pelham 2009 - 2011 landscaping specifications

Town Facilities

Town Offices - Police Station - Library - 6 Village Green

Areas to be maintained – All grass areas surrounding buildings – both sides of stone wall along Marsh Rd at the front of the village green – Foundation at Village Green entrance. **Spring**

- * As soon as weather permits but no later than May 15th.
 - All trash, dead thatch, leaves; branches are to be removed from lawn areas and mulch beds.
 - Sand from winter needs to be removed from grass areas. (does not include sand removal from parking lots)
 - Repair lawns from snow plow damage including preparation, loam, and seed.
 - Complete edging of all plant and mulch beds to establish contours.
 - New hemlock mulch is to be brought in and flowers planted for impact.

Lawn Mowing and Maintenance

- Trash is to be picked up before lawn is cut
- Grass is to be cut and not allowed to grow longer than 3". Clippings are to be removed offsite. No Dumping on site.
- Walkways are to be blown off and kept clear of debris.
- All areas around fence lines, walls, mulch beds, shrubbery, etc are to be weed whacked.
- Mulch beds are to be kept weed free.
- Trees (under 20ft) are to be pruned twice per season or as needed to maintain shapes.
- Bushes are to be trimmed as needed to maintain shapes.
- Vendor shall provide on going site clean up.

- Leaves and fallen debris are to be removed from lawn areas and mulch beds.
- Irrigation winterized.
- Seasonal flowers planted for impact.

Fire Station - 65 Old Bridge Street North

Areas to be maintained – Grass areas surrounding station and mulch beds.

Spring

- * As soon as weather permits but no later than May 15th
 - All trash, dead thatch, leaves; branches are to be removed from lawn areas and mulch beds.
 - Sand from winter needs to be removed from grass areas. (does not include sand removal from parking lots)
 - Repair lawns from snow plow damage including preparation, loam, and seed.
 - Complete edging of all plant and mulch beds to establish contours.
 - New hemlock mulch is to be brought in and seasonal flowers planted for impact.

Lawn Mowing and Maintenance

- Trash is to be picked up before lawn is cut
- Grass is to be cut and not allowed to grow longer than 3". Clippings are to be removed offsite. No Dumping on site.
- Mulch beds are to be kept weed free.
- Trees (under 20ft) are to be pruned twice per season or as needed to maintain shapes.
- Walkways are to be blown off and kept clear of debris.
- Bushes are to be trimmed as needed to maintain shapes.
- Vendor shall provide on going site clean up.

Fall

- Leaves and fallen debris are to be removed from lawn areas and mulch beds.
- Seasonal flowers planted for impact.

Town Common - Main Street

Areas to be maintained – Grass areas and mulch beds.

Spring

- * As soon as weather permits but no later than May 15th
 - All trash, dead thatch, leaves; branches are to be removed from lawn areas and mulch beds.
 - Sand from winter needs to be removed from grass areas. (does not include sand removal from parking lots)
 - Repair lawns from snow plow damage including preparation, loam, and seed.
 - Complete edging of all plant and mulch beds to establish contours.
 - New hemlock mulch is to be brought in and seasonal flowers planted for impact.

Lawn Mowing and Maintenance

- Trash is to be picked up before lawn is cut
- Grass is to be cut and not allowed to grow longer than 3". Clippings are to be removed offsite. No Dumping on site.
- Fence lines are to be weed whacked.
- Mulch beds are to be kept weed free.
- Trees (under 20ft) are to be pruned twice per season or as needed to maintain shapes.
- Bushes are to be trimmed as needed to maintain shapes.
- Vendor shall provide on going site clean up.

Fall

- Leaves and fallen debris are to be removed from lawn areas and mulch beds.
- Irrigation winterized.
- Seasonal flowers planted for impact.

Historical Society - 5 Main Street

Areas to be maintained – Grass areas surrounding building and mulch beds.

Spring

- As soon as weather permits but no later than May 15th
- All trash, dead thatch, leaves; branches are to be removed from lawn areas and mulch beds.
- Sand from winter needs to be removed from grass areas. (does not include sand removal from parking lots)
- Repair lawns from snow plow damage including preparation, loam, and seed.
- Complete edging of all plant and mulch beds to establish contours.
- New hemlock mulch is to be brought in and seasonal flowers planted for impact.

Lawn Mowing and Maintenance

- Trash is to be picked up before lawn is cut
- Grass is to be cut and not allowed to grow longer than 3". Clippings are to be removed offsite. No Dumping on site.
- Walkways are to be blown off and kept clear of debris.
- Fence lines are to be weed whacked.
- Mulch beds are to be kept weed free.
- Trees (under 20ft) are to be pruned twice per season or as needed to maintain shapes.
- Bushes are to be trimmed as needed to maintain shapes.
- Vendor shall provide on going site clean up.

Fall

- Leaves and fallen debris are to be removed from lawn areas and mulch beds.
- Irrigation winterized.
- Seasonal flowers planted for impact.

Senior Center - 8 Nashua Road

Areas to be maintained – Grass areas around facility and mulch beds.

Spring

- As soon as weather permits but no later than May 15th
- All trash, dead thatch, leaves; branches are to be removed from lawn areas and mulch beds.
- Sand from winter needs to be removed from grass areas. (does not include sand removal from parking lots)
- Repair lawns from snow plow damage including preparation, loam, and seed.
- Complete edging of all plant and mulch beds to establish contours.
- New hemlock mulch is to be brought in and seasonal flowers planted for impact.

Lawn Mowing and Maintenance

- Trash is to be picked up before lawn is cut
- Grass is to be cut and not allowed to grow longer than 3". Clippings are to be removed offsite. No Dumping on site.
- Fence lines are to be weed whacked.
- Mulch beds are to be kept weed free.
- Walkways are to be blown off and kept clear of debris.
- Trees (under 20ft) are to be pruned twice per season or as needed to maintain shapes.
- Bushes are to be trimmed as needed to maintain shapes.
- Vendor shall provide on going site clean up.

- Leaves and fallen debris are to be removed from lawn areas and mulch beds.
- Irrigation winterized.
- Seasonal flowers planted for impact.

Town Hall Annex (PTV) - 60 Old Bridge Street North

Areas to be maintained – Grass areas around building.

Spring

- * As soon as weather permits but no later than May 15th
 - All trash, dead thatch, leaves; branches are to be removed from lawn areas and mulch beds.
 - Sand from winter needs to be removed from grass areas. (does not include sand removal from parking lots)
 - Repair lawns from snow plow damage including preparation, loam, and seed.
 - Complete edging of all plant and mulch beds to establish contours.
 - New hemlock mulch is to be brought in and seasonal flowers planted for impact.

Lawn Mowing and Maintenance

- Trash is to be picked up before lawn is cut
- Grass is to be cut and not allowed to grow longer than 3". Clippings are to be removed offsite. No Dumping on site.
- Fence lines are to be weed whacked.
- Walkways are to be blown off and kept clear of debris.
- Mulch beds are to be kept weed free.
- Trees (under 20ft) are to be pruned twice per season or as needed to maintain shapes.
- Bushes are to be trimmed as needed to maintain shapes.
- Vendor shall provide on going site clean up.

- Leaves and fallen debris are to be removed from lawn areas and mulch beds.
- Irrigation winterized.
- Seasonal flowers planted for impact.

Recreational Facilities

NOTE: Cutting and maintenance times of sports fields need to be coordinated with Parks and Recreation Dept.

Dennis P. Lyons Park

Areas to be maintained – Fence lines to tree lines to stone wall.

Spring

- * As soon as weather permits but no later than May 15th.
 - All trash, dead thatch, leaves; branches are to be removed from lawn areas and mulch beds.
 - Repair lawns from snow plow damage including preparation, loam, and seed.
 - Complete edging of all plant and mulch beds to establish contours.
 - New hemlock mulch is to be brought in and seasonal flowers planted for impact.
 - Infield of ball field edged to create seamless and definitive transition to grass.

Lawn Mowing and Maintenance

- Trash is to be picked up before lawn is cut
- Grass is to be cut and not allowed to grow longer than 3". Clippings are to be removed offsite. No Dumping on site.
- Basketball courts and Skate Park are to be blown off and trash and debris removed.
- Walkways are to be blown off and kept clear of debris.
- Picnic areas and fence lines are to be weed whacked.
- Ground monuments are to be kept weed free and readable.
- Mulch beds are to be kept weed free.
- Infield of ball field is to be dragged weekly and kept weed free and in playable condition.
- Trees (under 20ft) are to be pruned twice per season or as needed to maintain shapes.
- Bushes along fence line are to be trimmed as needed to maintain shapes.
- Vendor shall provide on going site clean up.

- Leaves and fallen debris are to be removed from lawn areas and mulch beds.
- Seasonal flowers planted for impact.

Newcomb Field / Golden Brook Park

Areas to be maintained – Ball field and surrounding grass areas.

Spring

- * As soon as weather permits but no later than May 15th.
 - All trash, dead thatch, leaves; branches are to be removed from lawn areas and mulch beds.
 - Repair lawns from snow plow damage including preparation, loam, and seed.
 - Complete edging of all plant and mulch beds to establish contours.
 - New hemlock mulch is to be brought in and seasonal flowers planted around monument.
 - Infield of ball field edged to create seamless and definitive transition to grass.

Lawn Mowing and Maintenance

- Trash is to be picked up before lawn is cut
- Grass is to be cut and not allowed to grow longer than 3". Clippings are to be removed offsite. No Dumping on site.
- Fence lines are to be weed whacked.
- Seating areas are to be weed whacked.
- Mulch beds are to be kept weed free.
- Infield of ball field is to be dragged weekly and kept weed free and in playable condition.
- Vendor shall provide on going site clean up.

Fall

- Leaves and fallen debris are to be removed from lawn areas and mulch beds.
- Irrigation winterized.
- Seasonal flowers planted for impact.

Veterans Memorial Park

Areas to be maintained – Grass area around monument – both sides of stone wall along roadway - Grass areas at beginning of road - ball field - tennis courts and surrounding area - grass surrounding lodge area - grass area around life guard building, restrooms, and picnic area.

Spring

- * As soon as weather permits but no later than May 15th
 - All trash, dead thatch, leaves; branches are to be removed from lawn areas, tennis courts and area surrounding tennis courts and mulch beds.
 - Repair lawns from snow plow damage including preparation, loam, and seed.
 - Complete edging of all plant and mulch beds to establish contours.
 - New hemlock mulch is to be brought in and flowers planted around monument.
 - Infield of ball field edged to create seamless and definitive transition to grass.

Lawn Mowing and Maintenance

- Trash is to be picked up before lawn is cut
- Grass is to be cut and not allowed to grow longer than 3". Clippings are to be removed offsite. No Dumping on site.
- Fence lines at tennis courts and ball field are to be weed whacked.
- Mulch beds are to be kept weed free.
- Infield of ball field is to be dragged weekly and kept weed free and in playable condition.
- Tennis courts are to be blown off weekly.
- Vendor shall provide on going site clean up.

Fall

- Leaves and fallen debris are to be removed from lawn areas and mulch beds.
- Seasonal flowers planted around monument.

Elmer G. Raymond Park

Areas to be maintained – (3) separate fields – area around scout lodge – grass island in parking lot

Spring

- As soon as weather permits but no later than May 15th
- All trash, dead thatch, leaves; branches are to be removed from lawn areas, tennis courts and area surrounding tennis courts and mulch beds.
- Sand from winter needs to be removed from grass areas. (does not include sand removal from parking lots)
- Repair lawns from snow plow damage including preparation, loam, and seed.

Lawn Mowing and Maintenance

- Trash is to be picked up before lawn is cut
- Grass is to be cut and not allowed to grow longer than 3". Clippings are to be removed offsite. No Dumping on site.
- Fence lines are to be weed whacked.
- Seating areas are to be weed whacked.
- Walkways are to be blown off and kept clear of debris.
- Grass hill around Parade Field needs to be mowed and trimmed.
- Vendor shall provide on going site clean up.

- Leaves and fallen debris are to be removed from lawn areas.
- Irrigation winterized.

George M. Muldoon Park

Areas to be maintained – All athletic fields and grass areas between fields – walking path – fence line of playground – Stone wall along roadway – grass island on Mammoth Road where P & R sign is located.

Spring

- * As soon as weather permits but no later than May 15th
 - All trash, dead thatch, leaves; branches are to be removed from lawn areas, walking path, and mulch beds.
 - Repair lawns from snow plow damage including preparation, loam, and seed.
 - Complete edging of all plant and mulch beds to establish contours.
 - New hemlock mulch is to be brought in and flowers planted.
 - Infields of ball fields edged to create seamless and definitive transition to grass.
 - Infields are to be dragged and all weeds removed.

Lawn Mowing and Maintenance

- Trash is to be picked up before lawn is cut
- Grass is to be cut and not allowed to grow longer than 3". Clippings are to be removed offsite. No Dumping on site.
- Picnic areas, stone wall, and fence lines are to be weed whacked.
- Mulch beds are to be kept weed free.
- Walking path is to be blown off and kept clear of debris including branches and tree growth.
- Trees (under 20ft) are to be pruned twice per season or as needed to maintain shapes.
- Vendor shall provide on going site clean up.

- Leaves and fallen debris are to be removed from lawn areas.
- Irrigation winterized.
- Seasonal flowers planted for impact at entrance to park.

FERTILIZATION

- * Fertilization pricing shall be a separate line item quote with a cost per unit per application price. The Town has the option to choose appropriate applications.
 - Vendor shall use granular fertilizer for all rounds of treatment versus liquid products. Liquid products may be used for spot treatment.
 - Vendor shall notify Parks and Recreation 2 days prior to fertilization taking place.
 - Vendor shall be licensed with the State of New Hampshire to apply pesticides and herbicides. MSDS sheets shall be provided on all products.
 - All areas are to be fertilized. Vendors shall recommend a program for <u>each</u> property based on their findings.

IRRIGATION SYSTEMS

- Vendor shall supply all necessary equipment to perform proper maintenance of all irrigation systems in place.
- Vendor shall perform on going checks of sprinkler systems in all zones by running test cycles (no less than 2x per month). All control boxes should be clear of foreign material. Any problems or defects shall be reported to Parks and Recreation Department.
- All repairs to irrigation systems shall be done on a cost plus percentage basis for materials. The vendor shall supply the labor rate based on work required.
- All systems shall be blown out at the end of the season and prepared for winter.

Pricing

Associated Costs:

Year 2009 Bid Price \$200,000

Year 2010 Bid Price \$195,000

Year 2011 Bid Price \$190,000

Unit Prices:

4.625 \$ 10 \$3.75-5.50 De-thatching - cost per sqft

Over-seeding - cost per sqft \$5.00-6.50 /1000 sq (\$200.00 min.)

Sod repairs – cost per sqft \$3.50

Labor rate - cost per man \$45.00 per hour Dump truck – cost per machine w/operator \$80.00 per hour

Back hoe – cost per machine w/operator \$85.00 per hour Bobcat – cost per machine w/operator \$85.00 per hour

<u>Customer References / related work:</u>

1. Village at Flat Hill

Lunenburg, MA. 01462

Trustee Contact: Karen Paglierani

Phone: (978) 582-7088

Areas to be maintained: All common lawn areas maintained and all road ways are kept clear of

debris.

2. <u>Sawmill Pond Condominiums</u>

Fitchburg, MA. 01462

Trustee Contact: (Landscape Committee) Paul Brisson

Phone: (978) 345-4977

Areas to be maintained: All common lawn areas, gardens, ornamental trees, and road ways are

kept clear of debris.

3. Health Alliance Hospital – Burbank Campus

Fitchburg, MA. 01420

Corporation Vice President Facilities: David Duncan

Phone: (978) 466-2030

Areas to be maintained: Clean up of all winter debris from main entrances to hospital. Main fields in front of hospital entrances are de thatched in spring. Mulch beds in parking lot areas

and around buildings receive fresh hemlock mulch in spring.

3. Oak Ridge Estates

Fitchburg, MA. 01420

Management Contact: Hodan Management

Phone: (617) 367-0900

Areas to be maintained: All common lawn areas, gardens, ornamental trees, and road ways are

kept clear of debris.

4. Chamberlain Hill Condominiums

Fitchburg, MA. 01420

Management Contact: Hodan Management

Phone: (617) 367-0900

Areas to be maintained: All common lawn areas, gardens, ornamental trees, and road ways are

kept clear of debris.

5. Large Residential Estate

Mr. Ronald Feldman 1111 Oak Hill Road Fitchburg, MA. 01420

Phone: (978)-345-9492

Areas to be maintained: Artificial golf course in back yard, pool area and gardens, all ornamental trees, shrubbery, and perennial gardens are kept in top shape during growing season.

6. <u>Large Residential Estate</u>

Dr. Steven A. Manalan 475 Blossom Street Fitchburg, MA. 01420-2505

Phone: (978)-343-3102

Areas to be maintained: Artificial golf course in back yard, pool area and gardens, all ornamental trees, shrubbery, and perennial gardens are kept in top shape during growing season.

Equipment list that we find appropriate to complete work in the Town of Pelham:

Town properties to be maintained:

Town Offices – Police Station – Library – 6 Village Green
Fire Station -65 Old Bridge Street North
Town Common – Main Street
Historical Society – 5 Main Street
Senior Center – 8 Nashua Road
Town Hall Annex (PTV) – 60 Old Bridge Street North

Equipment to be used:

- "Bob Cat commercial deck mowers. 54 and 60 inch cutting decks with grass collectors
- ~Honda commercial push mowers. 24 inch cutting decks with grass collectors
- ~Stihl commercial power equipment. Trimmers, back pack blowers, grass snappers, hand pruners, loppers, chain saws.
- ~ Fertilizers will be applied with large field riding units supplied by Arbor-Turf services (Our fertilizing sub contractors)

Town properties to be maintained:

Dennis P. Lyons Park
Newcomb Field / Golden Brook Park
Veterans Memorial Park
Elmer G. Raymond Park
George M. Muldoon Park

Equipment to be used:

- ~1500 -1600 series John Deere Wide Area Mower with 128 cutting deck. (for larger field areas)
- ~ Bob Cat commercial deck mowers. 54 and 60 inch cutting decks with grass collectors
- "Honda commercial push mowers. 24 inch cutting decks with grass collectors
- ~Stihl commercial power equipment. Trimmers, back pack blowers, grass snappers, hand pruners, loppers, chain saws.
- ~ Fertilizers will be applied with large field riding units supplied by Arbor-Turf services (Our fertilizing sub contractors)

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| | OCCUR CLAIMS MADE | | | | AUGREGATE | 0 |
| | | | • | | | 0 |
| | DEDUCTIBLE | | | | | 9 |
| | RETENTION S | | | | WC STATU- OTH- | 9 |
| λ | WORKERS COMPENSATION AND EMPLOYERS LIABILITY | 75 NEG TV0400 | 05 /20 /00 | 05 /00 /00 | ↑ TORY LIMITS ER | F00 000 |
| A | | 76 WEG IY2420 | 05/29/08 | 05/29/09 | | •500,000 |
| | | | | | E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT | |
| | OTHER | | <u> </u> | | E.L. DISEASE - POLICY LIMIT | 1.500,000 |
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| | CONTRAL OF SECOND STATES AND A STREET | CHESTON ATTOCKED AND CHARLES OF CHARLES | | | | |
| | | CLERIEXCLUSIONS ADDED BY ENDORSEMENT/SP | | | | |
| un | ose usual to the | Insured's Operation | 18. | | | |
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| CER | RTIFICATE HOLDER ADI | DITIONAL INSURED; INSURER LETTER: | CANCELLAT | ION | | |
| Ų Er | THINGE TO LOCK | or received statement, required Let 1 Eq. | | | CRIBED POLICIES BE CAN | CELLED BEFORE THE |
| | | | EXPIRATION D | ATE THEREOF, THE | ISSUING INSURER WILL E | NDEAVOR TO MAIL |
| _ | | | | | AYS FOR NON-PAYMENT) JT FAILURE TO DO SO SHA | |
| | wn of Pelham | | OBLIGATION O | R LIABILITY OF AN | Y KIND UPON THE INSURE | |
| | VILLAGE GRN | | REPRESENTATI | | | |
| PE | LHAM, NH 03076 | | AUTHORIZED REP | REGENTATIVE | | |
| | | | | er Tac | llar | |
| AC | ORD 25-S (7/97) | | | | P ACORD CO | DRPORATION 1988 |

ARBOR-TURF SERVICES, INC. ARBOR-TURF.COM

PROFESSIONAL LAWN AND TREE CARE

P.O. BOX 509 MARLBORO MA 01752 (P) 508-460-0000 888-712-7267 (F) 508-481-8753

February 19, 2009

Rick Jacobs Jacobs Landscaping PO Box 157 Lunenburg MA 01462

Dear Rick,

Please find enclosed proposals for lawn care treatments for the Town of Pelham NH sites that you are bidding. Due to the timing of the bid request and subsequent snow cover, we could not physically measure or inspect the turf conditions of each site. While I was able to visit and confirm site locations, treatment programs / pricing are based on turf area measurements obtained by satellite planimeter software. Pricing and/or program adjustments will be made if necessary.

We are proposing an adjusted version of our Basic Commercial IPM based fertilizer program for each site, which can be adjusted based on site conditions:

Round 1 - Balanced fertilizer / pre-emergent grassy weed control (19-0-6 or similar)

Round 2 - Balanced, time release fertilizer / Merit® preventative grub control (24-0-8 or similar)

Round 3 - Balanced time release fertilizer (32-3-8, or similar)

Round 4 - Balanced, winterization fertilizer (35-2-8, or similar)

Additional Services -

| Broadleaf Weed Control (liquid) | \$4.50 / 1000 sq ft (\$150.00 min.) |
|---------------------------------|-------------------------------------|
| | |

A copy of my New Hampshire pesticide license is enclosed, along with a current Certificate of Insurance. MSDS sheets will be provided with notification prior to treatments, as needed.

Please review and feel free to call if you have any questions or need additional information. The above program is a recommendation, but we would be willing to add or subtract components as needed.

Sincerely

Clifford Drezek General Manager

STATE OF NEW HAMPSHIRE Division of Pesticide Control

CERTIFICATE OF REGISTRATION NO.: S-1114597

SUPERVISORY

CLIFFORD DREZEK

ARBOR-TURF SERVICES INC

NHPC # 418

COMMERCIAL FOR HIRE IN CATEGORIE(S): G2

Director, Division of Pesticide Control

DATED: 1/1/2009

EXPIRES: 12/31/2009

| _ | AC | ORD CERTIFIC | ATE OF LIABIL | ITY INSU | IRANCE | OPID L1 ARBOR-2 | DATE (MM/DD/YYYY) 02/18/09 |
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| D. Ma | rlbo | R ancis Murphy Ins Agcy oro Office ain Street | / Inc | ONLY AND HOLDER. 1 | CONFERS NO RIGHIS CERTIFICATE | D AS A MATTER OF INF GHTS UPON THE CERTI E DOES NOT AMEND, EX ORDED BY THE POLICI | FICATE CTEND OR |
| | | oro MA 01752 | | 7,2727 | | | |
| Ph | one | :508-485-8211 Fax:5 | 08-485-4557 | INSURERS A | FFORDING COVE | RAGE | NAIC # |
| INS | JRED | | | INSURER A: | INSURER A: Western World Insurance Co. | | |
| | | | | INSURER B: | Commerce In | surance Company | 34754 |
| | | Arbor_Turf Service | s Inc. | INSURER C: | American Home Assu | rance Co | 19429 |
| | | P.O. Box 509 Marlboro MA 01752 | | INSURER D: | | | |
| | VERA | CES | | INSURER E: | • | · · · · · · · · · · · · · · · · · · · | |
| | | ICIES OF INSURANCE LISTED BELOW HAY | /E BEEN ISSUED TO THE INSURED NAME | D ABOVE FOR THE PO | DLICY PERIOD INDICATE | ED. NOTWITHSTANDING | |
| A | NY REC AY PEF | QUIREMENT, TERM OR CONDITION OF ANY RTAIN, THE INSURANCE AFFORDED BY TH S. AGGREGATE LIMITS SHOWN MAY HAVE | CONTRACT OR OTHER DOCUMENT WIT E POLICIES DESCRIBED HEREIN IS SUBJI | H RESPECT TO WHIC ECT TO ALL THE TER | H THIS CERTIFICATE M MS, EXCLUSIONS AND (| AY BE ISSUED OR | |
| | ADD'L | | POLICY NUMBER | POLICY EFFECTIVE DATE (MM/DD/YY) | POLICY EXPIRATION DATE (MM/DD/YY) | LIMIT | S |
| | | GENERAL LIABILITY | | | | EACH OCCURRENCE | \$1,000,000 |
| A | | X COMMÉRCIAL GENERAL LIABILITY | NPP1144658 | 02/09/09 | 02/09/10 | PREMISES (Ea occurence) | s 100,000 |
| | | CLAIMS MADE X OCCUR | | | | MED EXP (Any one person) | s 1,000 |
| | | | | | | PERSONAL & ADV INJURY | \$1,000,000 |
| | | 05444 4000504754447 400450 850 | | | | GENERAL AGGREGATE | s 2,000,000 |
| | | X POLICY PRO- LOC | | | | PRODUCTS - COMP/OP AGG | s 2,000,000 |
| В | | AUTOMOBILE LIABILITY ANY AUTO | 08MMVM1345 | 03/29/08 | 03/29/09 | COMBINED SINGLE LIMIT (Ea accident) | s 1,000,000 |
| | | ALL OWNED AUTOS X SCHEDULED AUTOS | | | | BODILY INJURY (Per person) | s |
| | | X HIRED AUTOS X NON-OWNED AUTOS | | | | BODILY INJURY (Per accident) | s |
| | | | | | | PROPERTY DAMAGE (Per accident) | s |
| | | GARAGE LIABILITY | | | | AUTO ONLY - EA ACCIDENT | \$ |
| | | ANY AUTO | | | | OTHER THAN AUTO ONLY: EA ACC AGG | \$ |
| | | EXCESS/UMBRELLA LIABILITY | <u> </u> | | | EACH OCCURRENCE | \$ |
| | | OCCUR CLAIMS MADE | | | | AGGREGATE | s |
| | | | | | | | \$ |
| | | DEDUCTIBLE | | | | | s |
| | | RETENTION \$ | | | | | S |
| | | KERS COMPENSATION AND LOYERS' LIABILITY | | | | WC STATU- TORY LIMITS X OTH- ER | |
| C | ANY | PROPRIETOR/PARTNER/EXECUTIVE | WC5556267 | 01/16/09 | 01/16/10 | E.L. EACH ACCIDENT | s 1000000 |
| | If yes | CER/MEMBER EXCLUDED? , describe under | | | | E.L. DISEASE - EA EMPLOYEE | |
| | SPEC | CIAL PROVISIONS below ER | | | | E.L. DISEASE - POLICY LIMIT | s 1000000 |
| | | | | | | | |
| | | | | | | | |
| DES | CRIPTI | ON OF OPERATIONS / LOCATIONS / VEHIC | CLES / EXCLUSIONS ADDED BY ENDORSE | MENT / SPECIAL PRO | VISIONS | · · · · · · · · · · · · · · · · · · · | - |
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| CE | PTIE! | CATE HOLDER | | CANCELLAT | ION | | |
| CE | XIIII | CATE HOLDER | 73.00D | | | BED POLICIES BE CANCELLED | BEFORE THE EXPIRATION |
| | | | JACOB- | 4 | | ER WILL ENDEAVOR TO MAIL | |
| | | | | | | R NAMED TO THE LEFT, BUT F | |
| | | | | IMPOSE NO OB | LIGATION OR LIABILIT | Y OF ANY KIND UPON THE INSU | JRER, ITS AGENTS OR |
| | | JACOBS LANDSCAPING | } | REPRESENTAT | | | |
| | | PO BOX 157 | | AUTHORIZED RE | MMIA | Murphy | |
| | | LUNENBURG MA 01462 | | ,0, | 0,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | v a | |

ACORD 25 (2001/08)

© ACORD CORPORATION 1988

ARBOR-TURF SERVICES, INC.

P.O. BOX 509 - MARLBORO MA 01752 - 508-460-0000 - 888-712-7267 - FAX 508-481-8753

WEB: arbor-turf.com.com EMAIL: greenlawnsplus@aol.com

PROPOSAL PREPARED FOR

JACOBS LANDSCAPING CO.

PO BOX 157

LUNENBURG MA 01462

COMPANY CONTACT:

RICK JACOBS

PHONE / FAX / EMAIL:

(P) 978-537-0340 (C) 978-407-9812

(F) 978-537-3094

(E)

SERVICE SITE LOCATION:

TOWN OF PELHAM 6 VILLAGE GREEN DR PELHAM NH 03076

SERVICE SITE CONTACT:

PHONE / FAX / EMAIL: (

(F)

(E)

COMMENTS / SPECIAL INSTRUCTIONS

TOWN OFFICES / POLICE BUILDING AND LIBRARY - ALL TURF AREAS AROUND BUILDINGS, BOTH SIDES OF STONE WALL ALONG MARSH RD., FOUNDATION AT VILLAGE GREEN ENTRANCE

PRICING EFFECTIVE FROM APRIL 1, 2009 THROUGH NOVEMBER 30, 2011

PROGRAM PRICING

TURF AREA TO BE TREATED - ± 5.2 ACRES

BASIC LAWN CARE

 COMMERCIAL 1 TREATMENT \$ 1550

 COMMERCIAL 2 TREATMENT \$ 2125

 COMMERCIAL 3 TREATMENT \$ 1330

 COMMERCIAL 4 TREATMENT \$ 1330

 GRUB CONTROL (INCLUDED) \$

TOTAL\$ 6335.00

ORNAMENTAL TREE / SHRUB CARE

SUPPLEMENTAL SERVICES

ARBOR-TURF SERVICES IS INSURED TO MEET ALL STATUTORY REQUIREMENTS. ALL TECHNICIANS APPLYING CONTROL PRODUCTS ARE LICENSED AS REQUIRED BY THE STATE OF MASSACHUSETTS. PAYMENT TERMS - NET 30 DAYS. ARBOR-TURF SERVICES RESERVES THE RIGHT ASSESS A SERVICE CHARGE (NOT TO EXCEED 1.5% PER MONTH) ON DELINQUENT ACCOUNTS. SERVICE WILL NOT CONTINUE UNLESS PREVIOUS BALANCE HAS BEEN PAID IN PULL OR OTHER PAYMENT ARRANGEMENTS ARE MADE. EITHER PARTY MAY CANCEL THIS AGREEMENT IF EITHER PARTY FAILS TO COMPLY WITH THE TERMS AND CONDITIONS OF THIS AGREEMENT.

THIS AGREEMENT MAY BE WITHDRAWN OR MODIFIED IF NOT ACCEPTED IN 30 DAYS

CLIFFORD J. DREZEK, GENERAL MANAGER DATE CUSTOMER AUTHORIZATION DATE

THIS AGREEMENT SHALL BE EFFECTIVE FOR THE PERIOD FROM ______ TO _____ TO _____

ARBOR-TURF SERVICES, INC.

P.O. BOX 509 - MARLBORO MA 01752 - 508-460-0000 - 888-712-7267 - FAX 508-481-8753

WEB : arbor-turf.com.com EMAIL : greenlawnsplus@aol.com PROPOSAL PREPARED FOR SERVICE SITE LOCATION: JACOBS LANDSCAPING CO. TOWN OF PELHAM **PO BOX 157** 65 OLD BRIDGE ST. N LUNENBURG MA 01462 PELHAM NH 03076 **COMPANY CONTACT:** SERVICE SITE CONTACT: **RICK JACOBS** PHONE / FAX / EMAIL: 978-537-0340 (C) 978-407-9812 PHONE / FAX / EMAIL: 978-537-3094 (F) (F) (E) (E) **COMMENTS / SPECIAL INSTRUCTIONS FIRE STATION** PRICING EFFECTIVE FROM APRIL 1, 2009 THROUGH NOVEMBER 30, 2011 **PROGRAM PRICING** TURF AREA TO BE TREATED -± 6000 SQ FT **BASIC LAWN CARE COMMERCIAL 1 TREATMENT -**\$ 95 **COMMERCIAL 2 TREATMENT -**\$ 95 52 **COMMERCIAL 3 TREATMENT -**\$ 52 \$ COMMERCIAL 4 TREATMENT -\$ GRUB CONTROL (INCLUDED) -294.00 TOTAL\$ **ORNAMENTAL TREE / SHRUB CARE** SUPPLEMENTAL SERVICES

ARBOR-TURF SERVICES IS INSURED TO MEET ALL STATUTORY REQUIREMENTS. ALL TECHNICIANS APPLYING CONTROL PRODUCTS ARE LICENSED AS REQUIRED BY THE STATE OF MASSACHUSETTS. PAYMENT TERMS - NET 30 DAYS. ARBOR-TURF SERVICES RESERVES THE RIGHT ASSESS A SERVICE CHARGE (NOT TO EXCEED 1.5% PER MONTH) ON DELINQUENT ACCOUNTS. SERVICE WILL NOT CONTINUE UNLESS PREVIOUS BALANCE HAS BEEN PAID IN FULL OR OTHER PAYMENT ARRANGEMENTS ARE MADE. EITHER PARTY MAY CANCEL THIS AGREEMENT IF EITHER PARTY FAILS TO COMPLY WITH THE TERMS AND CONDITIONS OF THIS AGREEMENT.

THIS AGREEMENT MAY BE WITHDRAWN OR MODIFIED IF NOT ACCEPTED IN 30 DAYS

| I UNDERSTAND AND ACCEPT THE TERMS AND CON | DITIONS OF THIS | S PROPOSAL | |
|---|-----------------|------------------------|------|
| CLIFFORD J. DREZEK, GENERAL MANAGER | DATE | CUSTOMER AUTHORIZATION | DATE |

TO

THIS AGREEMENT SHALL BE EFFECTIVE FOR THE PERIOD FROM

ARBOR-TURF SERVICES, INC.
P.O. BOX 509 - MARLBORO MA 01752 - 508-460-0000 - 888-712-7267 - FAX 508-481-8753 WEB : arbor-turf.com.com EMAIL : greenlawnsplus@aol.com

| PROPOSAL PREPARED FOR | SERVICE SITE LOCATION: TOWN OF PELHAM MAIN ST. PELHAM NH 03076 | | |
|--|---|--|--|
| JACOBS LANDSCAPING CO. | | | |
| PO BOX 157 | | | |
| LUNENBURG MA 01462 | | | |
| GOMPANY CONTACT: RICK JACOBS | SERVICE SITE CONTACT: | | |
| PHONE / FAX / EMAIL: (P) 978-537-0340 (C) 978-407-9812 | PHONE / FAX / EMAIL: (P) | | |
| (F) 978-537-3094 | (F) | | |
| (E) | (E) | | |
| COMMENTS / SPECIAL INSTRUCTIONS | | | |
| TOWN COMMON (ACROSS FROM FIRE STATION) | | | |
| PRICES EFFECTIVE FROM APRIL 1, 2009 THROUGH NOVEMVBER 30 | 0. 2011 | | |
| PRICES EFFECTIVE FROM AFRIL 1, 2009 THROUGH NOVEMABER 30 | J, 2011 | | |
| | | | |
| | | | |
| | | | |
| PROGRAM PRICING TURF AREA TO BE TREATED | 2 + 2000 PO ET | | |
| | D- ± 8000 SQ FT | | |
| BASIC LAWN CARE | | | |
| COMMERCIAL 1 TREATMENT - \$ 111 | | | |
| COMMERCIAL 2 TREATMENT - \$ 111 | | | |
| COMMERCIAL 3 TREATMENT - \$ 60 | | | |
| COMMERCIAL 4 TREATMENT - \$ 60 | | | |
| GRUB CONTROL (INCLUDED) - \$ | | | |
| TOTAL\$ 342.00 | | | |
| | | | |
| ORNAMENTAL TREE / SHRUB CARE SUPPLEMENTAL S | ERVICES | | |
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| ARBOR-TURF SERVICES IS INSURED TO MEET ALL STATUTORY REQUIREMENTS. ALL TE | ECHNICIANS APPLYING CONTROL PRODUCTS ARE LICENSED AS REQUIRED BY THE STATE SERVES THE RIGHT ASSESS A SERVICE CHARGE (NOT TO EXCEED 1.5% PER MONTH) ON | | |
| DELINQUENT ACCOUNTS, SERVICE WILL NOT CONTINUE UNLESS PREVIOUS BALANCE MAY CANCEL THIS AGREEMENT IF EITHER PARTY FAILS TO COMPLY WITH THE TERMS A | HAS REEN PAID IN FILL OR OTHER DAVMENT APPANICEMENTS ARE MADE EITHER DARTY | | |
| | OR MODIFIED IF NOT ACCEPTED IN 30 DAYS | | |
| THE PERSON SERVICE SER | ON MODIFIED IF NOT ACCEPTED IN SOUNTS | | |
| I UNDERSTAND AND ACCEPT THE TERMS AND CONDITIONS OF THE | IS PROPOSAL | | |
| | | | |
| 2/19/0 | • | | |
| | | | |
| CLIFFORD J. DREZEK, GENERAL MANAGER DATE | CUSTOMER AUTHORIZATION DATE | | |
| | | | |

THIS AGREEMENT SHALL BE EFFECTIVE FOR THE PERIOD FROM ______ TO ____

ARBOR-TURF SERVICES, INC.
P.O. BOX 509 - MARLBORO MA 01752 - 508-460-0000 - 888-712-7267 - FAX 508-481-8753 WEB: arbor-turf.com.com EMAIL: greenlawnsplus@aol.com

PROPOSAL PREPARED FOR

SERVICE SITE LOCATION:

| JACOBS LANDS PO BOX 157 LUNENBURG MA | | TOWN OF PELHAM 5 MAIN ST. PELHAM NH 03076 | 5 MAIN ST. | | |
|---|---|---|------------------------------|--|--|
| COMPANY CONTACT: PHONE / FAX / EMAIL; | RICK JACOBS (P) 978-537-0340 (C) 978-407-98 (F) 978-537-3094 (E) | SERVICE SITE CONTACT: PHONE / FAX / EMAIL: (P) (F) (E) | | | |
| COMMENTS / SPECIAL PELHAM HISTORIC | LINSTRUCTIONS AL SOCIETY (OLD LIBRARY BLDG.) | | | | |
| PRICES EFFECTIVE | E FROM APRIL 1, 2009 THROUGH NOVE | MBER 30, 2011 | | | |
| PROGRAM PRIC | CING TURF AREA TO BE | TREATED - ± 8000 SQ FT | | | |
| BASIC LAWN CARE COMMERCIAL 1 TREA: COMMERCIAL 2 TREA: COMMERCIAL 3 TREA: COMMERCIAL 4 TREA: GRUB CONTROL (INCL.) ORNAMENTAL TR | TMENT - \$ 111 TMENT - \$ 111 TMENT - \$ 60 TMENT - \$ 60 LUDED) - \$ 70TAL\$ 342.00 | MENTAL SERVICES | | | |
| OF MASSACHUSETTS. I DELINQUENT ACCOUNTS | PAYMENT TERMS - NET 30 DAYS. ARBOR-TURF SE S. <u>SERVICE WILL NOT CONTINUE UNLESS PREVIOU EEMENT IF EITHER PARTY FAILS TO COMPLY WITH</u> | ENTS. ALL TECHNICIANS APPLYING CONTROL PRODUCTS ARE LICI ERVICES RESERVES THE RIGHT ASSESS A SERVICE CHARGE (NOT IS BALANCE HAS BEEN PAID IN FULL OR OTHER PAYMENT ARRAN THE TERMS AND CONDITIONS OF THIS AGREEMENT. WITHDRAWN OR MODIFIED IF NOT ACCEPTED IN 30 DAYS | TO EXCEED 1.5% PER MONTH) ON | | |
| UNDERSTAND AND | D ACCEPT THE TERMS AND CONDITION | NS OF THIS PROPOSAL | | | |
| LIFFORD J. DREZEK, 0 | GENERAL MANAGER | DATE CUSTOMER AUTHORIZATION | DATE | | |
| | THIS AGREEMENT SHALL BE EFFECT | TIVE FOR THE PERIOD FROMTO | | | |

ARBOR-TURF SERVICES, INC.

P.O. BOX 509 - MARLBORO MA 01752 - 508-460-0000 - 888-712-7267 - FAX 508-481-8753 WEB: arbor-turf.com.com EMAIL: greenlawnsplus@aol.com

PROPOSAL PREPARED FOR SERVICE SITE LOCATION: JACOBS LANDSCAPING CO. TOWN OF PELHAM **PO BOX 157** 8 NASHUA RD. LUNENBURG MA 01462 PELHAM NH 03076 COMPANY CONTACT: SERVICE SITE CONTACT: **RICK JACOBS** PHONE / FAX / EMAIL: (P) PHONE / FAX / EMAIL: 978-537-0340 (C) 978-407-9812 978-537-3094 (F) (F) (E) (E) **COMMENTS / SPECIAL INSTRUCTIONS PELHAM SENIOR CENTER** PRICES EFFECTIVE FROM APRIL1, 2009 THROUGH NOVEMBER 30, 2011 **PROGRAM PRICING** TURF AREA TO BE TREATED -± 11,000 SQ FT **BASIC LAWN CARE** 131 COMMERCIAL 1 TREATMENT -131 **COMMERCIAL 2 TREATMENT -**71 **COMMERCIAL 3 TREATMENT -COMMERCIAL 4 TREATMENT -**71 GRUB CONTROL (INCLUDED) -\$ TOTAL\$ 404.00 **ORNAMENTAL TREE / SHRUB CARE SUPPLEMENTAL SERVICES** ARBOR-TURF SERVICES IS INSURED TO MEET ALL STATUTORY REQUIREMENTS, ALL TECHNICIANS APPLYING CONTROL PRODUCTS ARE LICENSED AS REQUIRED BY THE STATE OF MASSACHUSETTS. PAYMENT TERMS - NET 30 DAYS. ARBOR-TURF SERVICES RESERVES THE RIGHT ASSESS A SERVICE CHARGE (NOT TO EXCEED 1.5% PER MONTH) ON DELINQUENT ACCOUNTS. SERVICE WILL NOT CONTINUE UNLESS PREVOUS BALANCE HAS BEEN PAID IN FULL OR OTHER PAYMENT ARRANGEMENTS ARE MADE. EITHER PARTY MAY CANCEL THIS AGREEMENT IF EITHER PARTY FAILS TO COMPLY WITH THE TERMS AND CONDITIONS OF THIS AGREEMENT. THIS AGREEMENT MAY BE WITHDRAWN OR MODIFIED IF NOT ACCEPTED IN 30 DAYS I UNDERSTAND AND ACCEPT THE TERMS AND CONDITIONS OF THIS PROPOSAL CLIFFORD J. DREZEK, GENERAL MANAGER **CUSTOMER AUTHORIZATION** DATE THIS AGREEMENT SHALL BE EFFECTIVE FOR THE PERIOD FROM ______TO _____

ARBOR-TURF SERVICES, INC.

P.O. BOX 509 - MARLBORO MA 01752 - 508-460-0000 - 888-712-7267 - FAX 508-481-8753
WEB: arbor-turf.com.com EMAIL: greenlawnsplus@aol.com

| PROPOSAL PREPARED FOR | SERVICE SITE LOCATION: |
|---|--|
| JACOBS LANDSCAPING CO. PO BOX 157 LUNENBURG MA 01462 | TOWN OF PELHAM 60 OLD BRIDGE ST. N PELHAM NH 03076 |
| COMPANY CONTACT: RICK JACOBS | SERVICE SITE CONTACT: |
| PHONE / FAX / EMAIL: (P) 978-537-0340 (C) 978-407-9812 (F) 978-537-3094 (E) | PHONE/FAX/EMAIL: (P) (F) (E) |
| COMMENTS / SPECIAL INSTRUCTIONS | |
| TOWN HALL ANNEX | |
| PRICES EFFECTIVE FROM APRIL1, 2009 THROUGH NOVEMBER 30, 2 | 2011 |
| PROGRAM PRICING TURF AREA TO BE TREATED | 0- ± 10,000 SQ FT |
| COMMERCIAL 1 TREATMENT - \$ 123 | |
| COMMERCIAL 2 TREATMENT - \$ 123 | |
| COMMERCIAL 3 TREATMENT - \$ 66 | |
| COMMERCIAL 4 TREATMENT - \$ 66 GRUB CONTROL (INCLUDED) - \$ | |
| TOTAL\$ 378.00 | |
| ORNAMENTAL TREE / SHRUB CARE SUPPLEMENTAL S | ERVICES |
| ARBOR-TURF SERVICES IS INSURED TO MEET ALL STATUTORY REQUIREMENTS. ALL TE OF MASSACHUSETTS PAYMENT TERMS - NET 30 DAYS ARROR-TURE SERVICES RES | CHNICIANS APPLYING CONTROL PRODUCTS ARE LICENSED AS REQUIRED BY THE STATE SERVES THE RIGHT ASSESS A SERVICE CHARGE (NOT TO EXCEED 1.5% PER MONTH) ON |
| | HAS BEEN PAID IN FULL OR OTHER PAYMENT ARRANGEMENTS ARE MADE. EITHER PARTY |
| THIS AGREEMENT MAY BE WITHDRAWN | OR MODIFIED IF NOT ACCEPTED IN 30 DAYS |
| I UNDERSTAND AND ACCEPT THE TERMS AND CONDITIONS OF TH | IS PROPOSAL |
| 2/19/09 | · |
| CLIFFORD J. DREZEK, GENERAL MANAGER DATE | CUSTOMER AUTHORIZATION DATE |
| THIS AGREEMENT SHALL BE EFFECTIVE FOR | THE PERIOD FROM TO |

ARBOR-TURF SERVICES, INC.

P.O. BOX 509 - MARLBORO MA 01752 - 508-460-0000 - 888-712-7267 - FAX 508-481-8753 WEB: arbor-turf.com.com EMAIL: greenlawnsplus@aol.com

SERVICE SITE LOCATION: PROPOSAL PREPARED FOR JACOBS LANDSCAPING CO. TOWN OF PELHAM **PO BOX 157 6 VILLAGE GREEN** LUNENBURG MA 01462 PELHAM NH 03076 COMPANY CONTACT: **RICK JACOBS** SERVICE SITE CONTACT: PHONE / FAX / EMAIL: (P) PHONE / FAX / EMAIL: 978-537-0340 (C) 978-407-9812 978-537-3094 (F) (F) (E) **COMMENTS / SPECIAL INSTRUCTIONS** DENNIS P. LYONS PARK - LOCATED BEHIND MUNICIPAL OFFICE COMPLEX - ALL FIELDS AND ADJACENT TURF AREAS PRICES EFFECTIVE FROM APRIL 1, 2009 THROUGH NOVEMBER 30, 2011 PROGRAM PRICING TURF AREA TO BE TREATED -± 2.1 ACRES **BASIC LAWN CARE** \$ 626 COMMERCIAL 1 TREATMENT -856 COMMERCIAL 2 TREATMENT -\$ \$ 515 COMMERCIAL 3 TREATMENT -\$ 515 COMMERCIAL 4 TREATMENT -\$ GRUB CONTROL (INCLUDED) -TOTAL\$ 2512.00 **ORNAMENTAL TREE / SHRUB CARE** SUPPLEMENTAL SERVICES ARBOR-TURF SERVICES IS INSURED TO MEET ALL STATUTORY REQUIREMENTS, ALL TECHNICIANS APPLYING CONTROL PRODUCTS ARE LICENSED AS REQUIRED BY THE STATE OF MASSACHUSETTS. PAYMENT TERMS - NET 30 DAYS. ARBOR-TURE SERVICES RESERVES THE RIGHT ASSESS A SERVICE CHARGE (NOT TO EXCEED 1.5% PER MONTH) ON DELINQUENT ACCOUNTS. SERVICE WILL NOT CONTINUE UNLESS PREVIOUS BALANCE HAS BEEN PAID IN FULL OR OTHER PAYMENT ARRANGEMENTS ARE MADE. EITHER PARTY MAY CANCEL THIS AGREEMENT IF EITHER PARTY FAILS TO COMPLY WITH THE TERMS AND CONDITIONS OF THIS AGREEMENT. THIS AGREEMENT MAY BE WITHDRAWN OR MODIFIED IF NOT ACCEPTED IN 30 DAYS I UNDERSTAND AND ACCEPT THE TERMS AND CONDITIONS OF THIS PROPOSAL CLIFFORD J. DREZEK, GENERAL MANAGER **CUSTOMER AUTHORIZATION** DATE THIS AGREEMENT SHALL BE EFFECTIVE FOR THE PERIOD FROM ______TO ___

ARBOR-TURF SERVICES, INC.
P.O. BOX 509 - MARLBORO MA 01752 - 508-460-0000 - 888-712-7267 - FAX 508-481-8753 WEB: arbor-turf.com.com EMAiL: greenlawnsplus@aoi.com

| PROPOSAL PREPARED FOR | SERVICE SITE LOCATION: | | |
|--|---|--|--|
| JACOBS LANDSCAPING CO. | TOWN OF PELHAM | | |
| PO BOX 157 | 52 A WINDHAM RD. | | |
| LUNENBURG MA 01462 | PELHAM NH 03076 | | |
| COMPANY CONTACT: RICK JACOBS | SERVICE SITE CONTACT: | | |
| PHONE / FAX / EMAIL: (P) 978-537-0340 (C) 978-407-9812 | PHONE / FAX / EMAIL: (P) | | |
| (F) 978-537-3094 | (F) | | |
| (E) | (E) | | |
| COMMENTS / SPECIAL INSTRUCTIONS | L | | |
| NEWCOMB FIELD / GOLDEN BROOK PARK - ADJACENTTO TRANSF | ER STATION - ALL FIELDS AND ADJACENT TURF AREAS | | |
| | | | |
| PRICES EFFECTIVE FROM APRIL 1, 2009 THROUGH NOVEMBER 30, 2 | 2011 | | |
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| | | | |
| PROGRAM PRICING TURF AREA TO BE TREATED | - ± 1.6 ACRES | | |
| 7,100,101,111,111,111 | | | |
| BASIC LAWN CARE | | | |
| COMMERCIAL 1 TREATMENT - \$ 477 | | | |
| COMMERCIAL 2 TREATMENT - \$ 652 | | | |
| COMMERCIAL 3 TREATMENT - \$ 392 | | | |
| COMMERCIAL 4 TREATMENT - \$ 392 | | | |
| GRUB CONTROL (INCLUDED) - \$ | | | |
| TOTAL\$ 1913.00 | | | |
| | | | |
| ORNAMENTAL TREE / SHRUB CARE SUPPLEMENTAL SE | RVICES | | |
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| ARBOR-TURF SERVICES IS INSURED TO MEET ALL STATUTORY REQUIREMENTS. ALL TEC OF MASSACHUSETTS. PAYMENT TERMS. NET 30 DAYS. ARBOR-TURF SERVICES RESE | ERVES THE RIGHT ASSESS A SERVICE CHARGE (NOT TO EXCEED 1.5% PER MONTH) ON | | |
| MAY CANCEL THIS AGREEMENT IF EITHER PARTY FAILS TO COMPLY WITH THE TERMS AT | <u>HAS BEEN PAID IN FULL</u> OR OTHER PAYMENT ARRANGEMENTS ARE MADE, EITHER PARTY ND CONDITIONS OF THIS AGREEMENT. | | |
| THIS AGREEMENT MAY BE WITHDRAWN O | OR MODIFIED IF NOT ACCEPTED IN 30 DAYS | | |
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| UNDERSTAND AND ACCEPT THE TERMS AND CONDITIONS OF THIS | S PROPOSAL | | |
| (lashed as | | | |
| 2/19/09 | | | |
| | AUSTALIES AUTIONITATION | | |
| LIFFORD J. DREZEK, GENERAL MANAGER DATE | CUSTOMER AUTHORIZATION DATE | | |
| | | | |
| THIS AGREEMENT SHALL BE EFFECTIVE FOR T | HE PERIOD FROMTO | | |

ARBOR-TURF SERVICES, INC.

P.O. BOX 509 - MARLBORO MA 01752 - 508-460-0000 - 888-712-7267 - FAX 508-481-8753

WEB: arbor-turf.com.com EMAIL: greenlawnsplus@aol.com

PROPOSAL PREPARED FOR SERVICE SITE LOCATION: JACOBS LANDSCAPING CO. TOWN OF PELHAM **PO BOX 157** 304 MAMMOTH RD. LUNENBURG MA 01462 PELHAM NH 03076 COMPANY CONTACT: SERVICE SITE CONTACT: **RICK JACOBS** PHONE / FAX / EMAIL: 978-537-0340 (C) 978-407-9812 PHONE / FAX / EMAIL: (F) 978-537-3094 (F) (E) **COMMENTS / SPECIAL INSTRUCTIONS** GEORGE M. MULDOON PARK - ALL FIELDS AND ADJACENT TURF AREAS, GRASS ISLAND @ ENTRANCE ON MAMMOTH RD. PRICES EFFECTIVE FROM APRIL 1, 2009 THROUGH NOVEMBER 30, 2011 **PROGRAM PRICING** TURF AREA TO BE TREATED -± 8.8 ACRES **BASIC LAWN CARE** COMMERCIAL 1 TREATMENT -2622 COMMERCIAL 2 TREATMENT -\$ 3587 COMMERCIAL 3 TREATMENT -\$ 2184 2184 \$ COMMERCIAL 4 TREATMENT -\$ GRUB CONTROL (INCLUDED) -TOTAL\$ 10577.00 **ORNAMENTAL TREE / SHRUB CARE** SUPPLEMENTAL SERVICES ARBOR-TURF SERVICES IS INSURED TO MEET ALL STATUTORY REQUIREMENTS. ALL TECHNICIANS APPLYING CONTROL PRODUCTS ARE LICENSED AS REQUIRED BY THE STATE OF MASSACHUSETTS. PAYMENT TERMS - NET 30 DAYS, ARBOR-TURF SERVICES RESERVES THE RIGHT ASSESS A SERVICE CHARGE (NOT TO EXCEED 1.5% PER MONTH) ON DELINQUENT ACCOUNTS. SERVICE WILL NOT CONTINUE UNLESS PREVIOUS BALANCE HAS BEEN PAID IN FULL OR OTHER PAYMENT ARRANGEMENTS ARE MADE. EITHER PARTY MAY CANCEL THIS AGREEMENT IF EITHER PARTY FAILS TO COMPLY WITH THE TERMS AND CONDITIONS OF THIS AGREEMENT. THIS AGREEMENT MAY BE WITHDRAWN OR MODIFIED IF NOT ACCEPTED IN 30 DAYS I UNDERSTAND AND ACCEPT THE TERMS AND CONDITIONS OF THIS PROPOSAL CLIFFORD J. DREZEK, GENERAL MANAGER DATE

THIS AGREEMENT SHALL BE EFFECTIVE FOR THE PERIOD FROM ______TO _____

ARBOR-TURF SERVICES, INC.

P.O. BOX 509 - MARLBORO MA 01752 - 508-460-0000 - 888-712-7267 - FAX 508-481-8753 WEB: arbor-turf.com.com EMAIL: greenlawnsplus@aol.com

PROPOSAL PREPARED FOR SERVICE SITE LOCATION: JACOBS LANDSCAPING CO. TOWN OF PELHAM **PO BOX 157** 11 MAMMOTH RD LUNENBURG MA 01462 PELHAM NH 03076 COMPANY CONTACT: **SERVICE SITE CONTACT: RICK JACOBS** PHONE / FAX / EMAIL: (P) PHONE / FAX / EMAIL: 978-537-0340 (C) 978-407-9812 978-537-3094 (F) (F) (E) (E) **COMMENTS / SPECIAL INSTRUCTIONS** VETERANS MEMORIAL PARK - ALL FIELDS AND ADJACENT TURF AREAS PRICES EFFECTIVE FROM APRIL 1, 2009 THROUGH NOVEMBER 30, 2011 **PROGRAM PRICING** TURF AREA TO BE TREATED -± 2.5 ACRES **BASIC LAWN CARE** 745 **COMMERCIAL 1 TREATMENT -**\$ \$ 1008 **COMMERCIAL 2 TREATMENT -**\$ 622 **COMMERCIAL 3 TREATMENT -**\$ 622 **COMMERCIAL 4 TREATMENT -**\$ GRUB CONTROL (INCLUDED) -TOTAL\$ 2997.00 **ORNAMENTAL TREE / SHRUB CARE** SUPPLEMENTAL SERVICES ARBOR-TURF SERVICES IS INSURED TO MEET ALL STATUTORY REQUIREMENTS, ALL TECHNICIANS APPLYING CONTROL PRODUCTS ARE LICENSED AS REQUIRED BY THE STATE OF MASSACHUSETTS. PAYMENT TERMS - NET 30 DAYS. ARBOR-TURF SERVICES RESERVES THE RIGHT ASSESS A SERVICE CHARGE (NOT TO EXCEED 1.5% PER MONTH) O DELINQUENT ACCOUNTS, SERVICE WILL NOT CONTINUE UNLESS PREVOUS BALANCE HAS BEEN PAID IN FULL OR OTHER PAYMENT ARRANGEMENTS ARE MADE. EITHER PARTY MAY CANCEL THIS AGREEMENT IF EITHER PARTY FAILS TO COMPLY WITH THE TERMS AND CONDITIONS OF THIS AGREEMENT. THIS AGREEMENT MAY BE WITHDRAWN OR MODIFIED IF NOT ACCEPTED IN 30 DAYS I UNDERSTAND AND ACCEPT THE TERMS AND CONDITIONS OF THIS PROPOSAL DATE CLIFFORD J. DREZEK, GENERAL MANAGER CUSTOMER AUTHORIZATION

THIS AGREEMENT SHALL BE EFFECTIVE FOR THE PERIOD FROM _____

ARBOR-TURF SERVICES, INC.
P.O. BOX 509 - MARLBORO MA 01752 - 508-460-0000 - 888-712-7267 - FAX 508-481-8753 WEB: arbor-turf.com.com EMAIL: greenlawnsplus@aol.com

| PROPOSAL PREPARED FOR | | | | SERVICE SITE LOCATION: | | |
|--|--|---|---|--|---------------------------|--|
| JACOBS LANDSCAPING CO. PO BOX 157 LUNENBURG MA 01462 | | | | TOWN OF PELHAM 35 KEYES HILL RD. PELHAM NH 03076 | | |
| COMPANY CONTACT: RICK JACOBS | | | | SERVICE SITE CONTACT: | | |
| PHONE / FAX / EMAIL: | | 7-0340 (C) 97 | 78-407-9812 | PHONE / FAX / EMAIL: (P) | | |
| | (F) 978-53 | | 0 107 0012 | (F) | | |
| | (E) | | • | (E) | | |
| COMMENTS / SPECIAL | INSTRUCTIONS | | | | | |
| | | | ADJACENT TURF AR | EAS | | |
| PRICES EFFECTIVE | FROM APRIL 1 | I, 2009 THROU | GH NOVEMBER 30, 2 | 2011 | | |
| PROGRAM PRIC | CING | TURF AR | EA TO BE TREATED | - ± 1.6 ACRES | | |
| W. | . 1 | 477 | | | | |
| COMMERCIAL 1 TREAT COMMERCIAL 2 TREAT | | 652 | | | | |
| COMMERCIAL 3 TREAT | . 1 | 392 | | | | |
| COMMERCIAL 4 TREAT | | 392 | | | | |
| GRUB CONTROL (INCL) | | 332 | | | | |
| ORNAMENTAL TRI | EE / SHRUB CA | IRE | SUPPLEMENTAL SE | RVICES | | |
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| OF MASSACHUSETTS. I DELINQUENT ACCOUNTS | PAYMENT TERMS - S. <u>SERVICE WILL NO</u> | NET 30 DAYS. ARE DI CONTINUE UNLE PARTY FAILS TO CO | BOR-TURF SERVICES RESE ESS PREVIOUS BALANCE H DMPLY WITH THE TERMS AN | CHNICIANS APPLYING CONTROL PRODUCTS ARE LICENS RVES THE RIGHT ASSESS A SERVICE CHARGE (NOT TO AS BEEN PAID IN FULL OR OTHER PAYMENT ARRANGE ND CONDITIONS OF THIS AGREEMENT. R MODIFIED IF NOT ACCEPTED IN 30 DAYS | EXCEED 1.5% PER MONTH) ON | |
| UNDERSTAND ANI | ACCEPT THE | TERMS AND C | 2/19/09 | SPROPOSAL | | |
| LIFFORD J. DREZEK, | SENERAL MANAG | ER . | DATE | CUSTOMER AUTHORIZATION | DATE | |
| | THIS AGREEN | WENT SHALL B | BE EFFECTIVE FOR T | HE PERIOD FROM TO | | |



Mr. Brian Johnson 6 Village Green Pelham, NH 03076 February 18, 2009

Dear Mr. Johnson,

I would like to thank you for the opportunity in presenting the town of Pelham with a grounds maintenance proposal. I appreciate your consideration in Jacobs Landscaping and look forward to a favorable response to what I have offered.

This Proposal Includes:

- 1. The work specifications supplied by the Town of Pelham with pricing on page 13. It is clearly understood the basic maintenance requirements and overall expectations of the vendor in which you choose. Please note that we understand the importance of coordinating maintenance with sports schedules and paying special attention to monuments in public areas prior to holidays and other special events.
- 2. A Separate line item for a turf fertility program. We monitor all turf and lawn areas during the course of the growing season. Any changes in turf quality as a result of weed encroachment, disease, or evidence of insect damage will be reported with recommended treatments.
- 3. Enclosed please find:
 - . List of customer references (Commercial & large residential)
 - . A list of specific equipment that will be utilized to complete the work specified.
 - . Preliminary insurance certificates

If you'd like me to meet with you at the sites to discuss exactly how we are to accomplish the work, I can be available at your convenience. In the meanwhile, if you have any questions or require additional information, I'd be happy to supply you with the answers.

Sincerely,

Richard Jacobs, Owner

OUR COMMITMENT TO QUALITY

Whether it is your place of business or your personal home, the maintenance of your property makes a difference.

As a business owner your professional image is an important welcome to anyone visiting and key to your success. Here at Jacobs, we understand this concept very well and will cater to your property, ensuring that quality, reliability, and safety is maintained.

As a homeowner you are hiring us with expectations of quality service. We realize that serving your home with great detail contributes to your comfort and happiness.

With our leading staff holding degrees from the Stockbridge School of Agriculture our professionalism can be guaranteed. Knowledge of plants in the landscape and proper maintenance techniques is an important factor that enables us to deliver a quality product.

Jacobs Landscaping commits to understanding your grounds. We realize that your property changes during the course of the year and it is our job to monitor, recommend, and take requests pertaining to your needs.

-Richard M. Jacobs, Owner



ACO OS LANDSCAPIN 1399 Lancaster Ave. • P.O. Box 157 Lunenburg, MA 01462

(978) 537-0340

We pride ourselves in the image brought to the job site and the quality of work left behinds

RESIDENTIAL GROUND MAINTENANCE



■ Weekly, biweekly and monthly maintenance programs

Our customized maintenance programs allow us to cater to a variety of properties,

which include both residential and

commercial.

- Weeding Mulching
 - Lawn Fertility
- Pruning and trimming
- Spring clean-ups
 - Fall clean ups
- Gutter Cleaning

COMMERCIAL MAINTENANCE

"Your Professional Image Sells"

- Parking lot maintenance
- Customized maintenance programs for all commercial types
- I Entrance plantings
- Snow and ice removal 24 hr. service



PROPERTY DEVELOPMENT

Whether revitalizing your existing property or starting from the beginning, let our experienced design team help in visualizing the potential your yard offers.

- Design Consultations
- Conceptual and final design plans Complete installation service
- Property and garden revitalization
 - Small excavation
- Project Management





Helping Your Lawn and Landscape Plants Become <u>More</u> Than Beautiful . .



Independently owned 'company, providing service since 1988

Professional technicians, state certified and fully insured

Timely visits, quality materials, all with an attention to detail

Care programs tailored to your needs

Sub-contracting partnerships available to landscape professionals, contractors, etc.

Н

ARBOR-TURF SERVICES, INC.



PROFESSIONAL LAWN AND TREE CARE

PO BOX 509 MARLBORO MA 01752-0509

508-460-0000 888-712-7267

Arbor-Turf.com

www.arbor-turf.com

MARLBORO MA 01752

PO BOX 509 ARBOR:TURF SERVICES, INC.



ARBOR-TURF SERVICES

Protecting Lawn and Landscape Investments since 1988

Since 1988, **Arbor-Turf Services**, **Inc.** (known previously as Green Lawns Plus) has been providing the area with high quality lawn and tree/shrub care, emphasizing professional, personalized service and reliable results.

Arbor-Turf Services helps protect lawns and landscapes. It's that simple. We provide timely visits, quality materials, using licensed, insured professional technicians. All with an emphasis on personalized service and attention to detail. Healthy lawn and landscape plants are part of an overall investment in your property. They provide aesthetic beauty, increase property values, and have been shown to benefit our environment, which is why professional care of them is so vital.

Professional Care... Personalized Service



We have developed basic programs of care designed with assistance from university and industry experts to help keep your lawn and landscape plants healthy.

We will analyze your site conditions and consult with you as to your specific needs, then adapt one of our care programs to fit those needs.

LAWN CARE

- Lawn Programs
- Fertilization Weed Controls Insect controls Merit® Grub Control
 - Regular Inspections
- Organic / IPM Options Available
- Core Aeration
- Solu-Cal® Soil Amendment / Lime
- SuprSoil® Liquid Soil Conditioner
- Disease Control Treatments
- **Athletic Field Programs**

TREE & SHRUB CARE

- Spring and Fall Deep Root Fertillzation
- Inspections / Targeted Control Treatments For Insects and Diseases
- Spring Dormant Oil
- **Mulch Bed Weed Control**
- Flea & Tick / Perimeter Pest Control
- Anti-Desiccation Treatments
- **Deer Repellant Treatments**



OUR PLEDGE ...

By working together with you, the customer, we pledge to provide timely visits, quality products and professional service at all times. If for some reason you are not satisfied with your last visit, call us within 30 days.

We will work with you until you are completely satisfied.

CALL TODAY