

**TOWN HALL/MUNICIPAL BUILDING PROJECT PROPOSAL COVER
SHEET**

Firm Name: Score Construction Services, LLC.

Firm Address: 3 Sanborn Road Londonderry, NH 03053

Firm Telephone Number: Office: 603.260.5494. Estimator Direct: 603.440.3967

Number of years in existence: Since 1999

Management Contact (person responsible for direct contact with Town):

Name: NAZAR Vincent Title: Senior Estimator

Telephone Number: 603.440.3967 Email: NAZAR.SCORECONSTRUCTION@gmail.com

Cell Number: 603.440.3967 Email: _____

The undersigned hereby submits the accompanying proposal and, by doing so, agrees that:

1. The firm has carefully reviewed its proposal and understands and agrees that the Town is not responsible for any errors or omissions on the part of the proposer.
2. It is understood and agreed that the Town reserves the right to accept or reject any or all proposals and to waive any informality or irregularity in any proposal received by the Town.
3. The proposal includes all of the terms, conditions, figures, and data required by the proposer to enter into a binding agreement for the services proposed.
4. The proposal shall be valid for 12 months from the date of submission.

Name of Firm: Score Construction Services, LLC

By: 
(Authorized Signature)

Type Name: NAZAR Vincent Title: S. Estimator, NH

Date: 08.11.16



Exhibit: A

www.ScoreConstructionCompany.com
 Office: (603) 260-5494
 Fax: (603) 260-6413
 Direct: (603) 218-9999
 Email: seth.scoreconstruction@gmail.com

TO:
 Brain McCarthy
 Town of Pelham
 6 Village Green
 Pelham, NH 03076
 Phone: (603) 508-3074
 Email: bmccarthy@pelhamweb.com

JOB DESCRIPTION	
Town Hall and Municipal Building Renovation	
	AMOUNT
Mile Stones and Schedule of Values :	
Selecmen's Office: Per specifications listed in revised RFP	\$ 15,611.00
Town Cleks Office: Per specifications listed in revised RFP	\$ 16,816.00
Assossor's Office: Per specifications listed in revised RFP	\$ 7,888.00
Planning Department: Per specifications listed in revised RFP	\$ 6,966.00
Parks and Recreation Department: Per specifications listed in revised RFP	\$ 34,844.00
Employee Entrance/Hallway: Per specifications listed in revised RFP	\$ 11,911.00
General Conditions and Mobilization:	\$ 1,401.00
Completion of Proejct: Project to be Completed no later than November 4th , 2016. With Liquidated Damages of 5% of the contract per day	
Start of Project: Project can be started within 10 days of Agreement and Notice to Proceed	
TOTAL ESTIMATED JOB COST	\$ 95,437.00

All work and material is guaranteed to be as specified. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate.
 Overdue accounts subject to a service charge of 15% per month.
 Any and all materials in access of used materials are property of Contractor.

Nazan Vincenet
 PREPARED BY

8/26/2016
 DATE

ACCEPTED BY

DATE



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Nazan Vincent

PREPARED BY

8/26/2016

DATE

ACCEPTED BY

DATE



KNOWLEDGE AND EXPERIENCE

“Excellence in a contractor is a quality that people really appreciate, because it’s so hard to find.”

– Paul Ouellette, Sr.

Score Construction Corporation has been in business since 1999 and has developed a strong, motivated team. Score Construction has education and experience in commercial building, residential, custom home building and land development. Our staff is composed of highly motivated professionals, skilled with project management, coordination, time lines, and customer satisfaction.

Professional Experience

We have extensive experience with residential, commercial, institutional and aviation projects. Score is well organized and experienced in working at Private, Government, State, and Town projects ranging from \$25,000 to \$1,000,000. Our staff consists of an Estimator, three project managers, a controller, superintendents, and tradesmen.

Score Construction Company has built a relationship with many suppliers to better suit YOUR project and make YOUR job easier with less management. We are fully Bonded and Insured.

General Liability Aggregate \$2,000,000

Automotive Liability \$1,000,000

Worker’s Compensation \$500,000

Bonding \$1,000,000

Availability/Compatibility

Score will, after receipt of notice to proceed, start final approach & scheduling. All submittals required will be offered to the client upon request. Upon acceptance of proposal & schedules, construction will commence in a timely fashion that fits the project best. Score would meet with the appointed Project Manager and discuss any project particulars. Our commitment is to total adherence to project requirements and schedules.

Construction Approach

Score Construction Corporation has prided itself on performing services for both commercial and residential accounts where we, as one team, have been successful in completing our objective by following a “keep it simple” approach. The approach is to find out what the customer requires and deliver a product which satisfies both requirements and budgets.

Our performances are dictated by state and local building codes and our expenditures are well calculated.

Premiere Projects

- Hanover Hill Condominiums, Manchester, NH
- Hotel NH, Durham, NH
- St. Paul's School of Art, Concord, NH
- NEEC, Dover, NH
- Goodhue and Hockings Marina, Wolfeboro, NH
- City of Manchester Garage Facility
- NHPW Garage, Manchester, NH
- Cape Ann Housing, Gloucester, MA
- Hillsboro Hills, Hillsboro, NH
- Briarwood at Woodlands, Clinton, MA
- Milford Police Station, Milford, NH
- SNHU Dorms, Phase II, Hooksett, NH
- Salem Fire Station, Salem, NH
- Great Bay Commons, Newington, NH
- Gilford Knolls, Gilford, NH
- Taylor Community, Laconia, NH
- Norton Pond Estates, Raymond, NH
- Holiday INN, Seabrook, NH
- Long Horn Restaurant, Tewksbury, MA
- Summit Rehab, Belmont, NH
- Cooperative Kindergarden, Windham, NH
- Youth Center, Merrimack, NH
- NH Unemployment Center, Concord, NH
- Tickner Properties, Nashua, NH
- T-Mobil Stores, New England Area

Company Achievements

- Grow to an \$11M company in five years by providing exactly what is expected of us.
- Repetitive work load of previous relationships with architects, engineers, owners, and developers.
- Reputation among contractors, suppliers, and public.



3 Sanborn Road
Londonderry, NH 03053

**Paul Ouellette, Operations Manager, Score Construction Services, LLC dba Score Construction
October 2002 – present**

Summary/Objective:

As the Owner of Score Construction some of my duties include position plans, directs, coordinates or budgets, usually through estimator and foremen, activities concerned with the construction and/or rehabilitation of commercial and/or residential projects. I participate in the conceptual development of a construction project and oversee its organization, scheduling and implementation.

Below is a list of some of the duties I perform:

- Work with superintendents and foremen to plan, organize and direct activities concerned with residential and commercial construction projects.
- Establish project objectives, policies, procedures and performance standards within boundaries of company policy and contract specifications. Confer with supervisors and foremen to discuss such matters as work procedures, complaints and construction problems.
- Initiate and maintain liaison with owners and other contacts to facilitate project activities.
- Monitor and control project through administrative direction of on-site foremen to ensure project is completed on schedule and within budget.
- Investigate potentially serious situations and implement corrective measures.
- Represent company in project meetings and attend strategy meetings.
- Work with contract administrator to manage financial aspects of contracts to protect company's interest and simultaneously maintain good relationship with the customer.
- May requisition supplies and materials to complete project.
- Interpret and explain plans and contract terms to administrative staff, workers and clients.
- Formulate reports concerning such areas as work progress, costs and scheduling.
- Work with dispatcher to assign workers to construction sites to work on specified projects.

Competencies

- Communication Proficiency.
- Leadership.
- Mathematical Skills.
- Mechanical Knowledge.
- Project Management



3 Sanborn Road
Londonderry, NH 03053

Nazar Vincent, Senior Estimator and Sales Manager, Score Construction Services, LLC dba Score Construction

April 2014 – present

Skills and Qualifications:

Analyzing Information, developing budgets, maintaining vendor relationships, reporting skills, estimating, decision making, teamwork, and documentation skills. I strive to accurately predict the cost, size, and duration of future construction and manufacturing projects vital to the survival of Score Construction. I am detail oriented and pay attention to small details because such details may have a large impact on a product's overall cost. My technical skills include a detailed knowledge of industry processes, materials, and costs.

My time management skills are exemplary and are reflected in my ability to properly quote a job and manage time constraints through job completion.

My writing skills are a reflection of how often Score Construction is successful in being awarded commercial and/or residential contracts.

Some of my job duties include but are not limited to:

- Prepare work to be accomplished by gathering information and requirements; setting priorities.
- Prepare construction budget by studying home plans; updating specifications; identifying and projecting costs for each elevation.
- Evaluate offers to purchase by costing changes, additions, and site requirements.
- Obtain bids from vendors and subcontractors by specifying materials; identifying qualified subcontractors; negotiating price.

- Maintain cost keys and price masters by updating information.
- Resolve cost discrepancies by collecting and analyzing information.
- Prepare special reports by collecting, analyzing, and summarizing information and trends.
- Maintain quality service by following organization standards.
- Maintain continuity among corporate, division, and local work teams by documenting and communicating actions, irregularities, and continuing needs.
- Maintain professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; participating in professional societies.
- Contribute to team effort by accomplishing related results as needed.
- Identify and quantify cost factors, such as production time, materials, and labor expenses
- Travel to jobsites to gather information on materials needed, labor required, and other factors
- Read blueprints and technical documents in order to prepare estimates
- Collaborate with engineers, architects, clients, and contractors on estimates
- Consult with industry experts to discuss estimates and resolve issues
- Use computer software to calculate estimates
- Evaluate a product's cost-effectiveness or profitability
- Recommend ways to make a product more cost effective or profitable
- Develop project plans for the duration of the project



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Londonderry, NH 03053

James Cutler, Project Manager, Score Construction Services, LLC dba Score Construction

May 2010 – present

Responsibilities:

Reading plans and verifying execution strategies; supply take-off and ordering; coordinating work timetable with subcontractors, suppliers, laborers, and inspectors; supervising labor crews; liaising with clients and Score owners/managers; ensure worksite safety protocols met.

Skills and Abilities:

- Foreman for 25 years
- Commercial (10 years) and Residential (25 years)
- 28 Years of frame to finish construction experience
- Supervisory experience with labor crews for up to 4 crew simultaneously
- Supervisory experience with subcontractors and their crews
- New construction and renovations
- Wood and steel stud framing
- Finish work
- Custom cabinet maker
- OSHA – 10 certified
- Certified in lead Removal
- Master Elite Roofer (GAF)

Other Employment History

- Bob Foss Contracting, Lexington, MA – 21 years until 2010.



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Londonderry, NH 03053

Brian DiMambro, Project Manager, Score Construction Services, LLC dba Score Construction October 2002 – present

Responsibilities:

Reading plans and verifying execution strategies; supply take-off and ordering; coordinating work timetable with subcontractors, suppliers, laborers, and inspectors; supervising labor crews; liaising with clients and Score owners/managers; ensure worksite safety protocols met.

Skills & Abilities:

- 24 Years of frame-to-finish construction experience
- Supervisor experience with work crews
- Supervisor experience with subcontractors and their work crews
- New construction and renovations
- Wood and steel stud framing
- Finish work and custom cabinet maker
- Historical renovations
- Commercial and Residential
- OSHA – 10 certified
- Certified in Basic Operator Training – Heavy Equipment
- Certified in Basic Operator Safety Training - Forklift

Other Employment History

Englewood Construction, 1999 – 2002 Project Manager

Steve Van Tassel, Custom Cabinetry, 1992 - 1997



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**Stephen Ingalls, Field Operations and Coordination, Score Construction Services, LLC dba
Score Consecution**

DATES October 2010 – present

Responsibilities:

Reading plans and verifying execution strategies; supply take-off and ordering;
coordinating work timetable with subcontractors, suppliers, laborers, and inspectors;
supervising labor crews; oversee hourly crews and timesheet sign off; liaising with clients
and Score owners/managers; ensure worksite safety protocols met.

Skills & Abilities:

Ability to operate a forklift and pallet jack (Certified in Forklift Safety Training)
Effectively operate straight truck up to 24 feet
DOT driving certification
OSHA certificate to transport up to 1,000 lbs of refrigerant
Basic knowledge in Microsoft Excel & Word
Ability to learn new computer systems quickly and efficiently.

Other Employment History

Trane U.S., Inc., a division of Ingersoll Rand- Perform sales, customer service, and operations
functions for \$2.5 Million. HVAC parts and supply store and warehouse. Inside Sales
Representative 03/08-4/10 Woburn Ma & Londonderry, NH

Peabody Office Furniture, Inc.- Provided furniture service to corporate clients in the New
England area. Service Technician 08/04-01/08

The Athlete's Foot- \$150K monthly sales 3/03-9/03
Processed intercompany shipments to other Athlete's Foot branches across the country.

Family Dollar- \$100K monthly sales 3/02-11/02
Assumed store manager duties within one month of starting employment. Operated store with
one staff member for a few months while the store was slated for five sales associates.
Burlington, MA



REFERENCES – 2015-2016

Public Sector:

Edward Mussy
Public Works Project Manager
State of NH Dept. of Resources and Economic Development
W: 603-271-7580 ext. 404
Edward.mussey@dred.state.nh.us
Historical Renovation and preservation
Project range: \$30,000
Project Completion: 1. October, 2015

Scott E. Martin
City of Keene, Finance Department
W: (603) 352-1013
smartin@ci.keene.nh.us
Kitchen Renovation
Project range: \$15,000
Project Completion: 1. February, 2016

Patricia Donahue
Managing Director, Administration/HR
New Hampshire Housing
W: 603. 310. 9206
pdonahue@nhhfa.org
Renovation and upgrades
Project range: \$120,000
Project Completion: 1. October, 2015.

Eric Krueger
Department of Public Works
City of Manchester
W: 603-792-5316
ekrueger@manchesternh.gov
Roofing Renovations
Project range: \$40,000.00
Project Completion: 1. July, 2016.

Private Sector:

Gary Lessard
Solid Scapes Inc.
W: (603) 429-9700 ext. 272
gary.lessard@solid-scape.com
Renovations and fit-up
Project range: \$200,000.00
Project Completion: 1. July, 2016.

Jeremiah Winslow
Edgewood Properties LLC
M: 603. 440. 4072
Jeremywinslow24@yahoo.com
Office Building Renovation and Renovations to multiple projects
Multiple projects ranging from: \$150,000 – \$750, 000
Project Completion: 1. January, 2015; 2. June, 2015; 3. December, 2015

Fred Noviello
Meridian Market
M: 617. 594. 0132
meridianmarket@comcast.net
Manufacturing Fit-up
Project range: \$55,000
Project Completion: 1. May, 2016

Seth Shackford
Long Trail Properties
M: 603. 218. 9999
sethshackford@comcast.net
Office Building Renovation, Renovations to multiple properties and fit-ups
Multiple projects ranging from: \$100,000 – \$350, 000
Project Completion: 1. April, 2015; 2. June, 2015

Andrew Dulac
Bulgroup Properties, L.P.
Office: 617. 561. 0653
Cell: 646. 879. 3572
adulac@wfboston.com
Office Building Renovation, Renovations to multiple properties and fit-ups
Multiple projects ranging at approx.: \$50,000
Project Completion: 1. May, 2016



Date: _____

RE: _____

Subject: Warranty Letter

To Whom It May Concern:

Score Construction warrants all labor performed and material installed at the above- mentioned job site, in accordance with the contract, drawings, specifications, alterations and additions thereto, for a period of (1) one year from date of substantial installation and completion of project. This warranty does not include normal wear and tear, and/or product abuse. It also does not include other specific warranties that are provided hereafter.

Under this warranty, Score Construction will be provided the opportunity to have one of its representatives assess any damage identified to be caused by Score Construction employees and/or material installed by Score Construction. If said damage is judged to be the fault of Score Construction workmanship and/or material, Score Construction will at no cost to the Owner repair or replace defective material for a project located at _____.

Sincerely,

Paul Ouellette, Member
Score Construction Services, LLC



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

07/19/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Planright Insurance-Salem 224 Main Street Suite 3C Salem, NH 03079 James A Santo	CONTACT NAME: James A Santo	
	PHONE (A/C, No, Ext): 603-890-6439	FAX (A/C, No): 603-890-6521
	E-MAIL ADDRESS: jamie@santoinurance.com	
	INSURER(S) AFFORDING COVERAGE	
	INSURER A: Western World Insurance Co	NAIC #
INSURED Score Construction Services LLC 3 Sanborn Rd Londonderry, NH 03053	INSURER B: Concord Group	20672
	INSURER C: Liberty Mutual Insurance Co	
	INSURER D: Nautilus Insurance Co	17370
	INSURER E:	
	INSURER F:	

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADOL SUBR (INSR) (WVD)	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:		NPP8360266	05/26/2016	05/26/2017	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS		20010922	05/26/2016	05/26/2017	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
D	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$		AN029736	07/07/2016	05/26/2016	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input checked="" type="checkbox"/> Y <input type="checkbox"/> N/A	WC531S683958025 3A NH	08/27/2015	08/27/2016	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000
E	Pollution		7930049060000	07/12/2016		Jobsite 2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: Portsmouth High School

City of Portsmouth is included as additional insured on General Liability when required by written contract.

CERTIFICATE HOLDER

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

James A Santo