

53 Pelham  
Salem, NH 03079  
(800) 445 1318  
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September 14, 2009

Board of Selectmen  
Town of Pelham  
6 Village Green  
Pelham, NH 03076

Dear Select Board,

Casella Waste Services is pleased to submit pricing for your solid waste needs at the Town transfer station. All hauling and disposal prices will rise annually by the year over year change in the CPI for July capped at 7%. All container rental rates will be held constant for the duration of the agreement.

We are proposing something slightly different than your existing set-up. Rather than having a container for each of your recycling streams, we will place a compactor unit for all of your fiber recyclables, and a compactor unit for all bottle and can recyclables. This should save Pelham on hauling charges while still providing a rebate on recycling.

MSW	\$350 per trailer haul \$78 per ton \$600 trailer rent per month (100 yard trailer)
Junk	\$135 per haul \$78 per ton
Ash	\$375 per haul (Casella to do necessary testing) \$65 per ton
Newspaper, Cardboard, Office Paper	\$160 per haul Rebate (Charge) NE High #8 - \$45 \$250 rental compactor unit + container
Commingled Plastics and Cans Including Aluminum	\$220 per haul Rebate = #1 PET from Waste News - \$45 \$250 rental compactor unit + container

Sustainability is one thing for which Casella constantly strives; for the environment, for our relationships, for our business. The key to sustainability is reliability, innovation, and continuous improvement of service. We look forward to doing business with you.

Sincerely,

A handwritten signature in cursive script that reads "Simon A. Tripp".

Simon Tripp  
Division Manager, CWS Salem  
603-898-3680