

**Milton**

Mr. Frank Ferreira, Highway Agent  
Town of Pelham  
6 Village Green  
Pelham, NH 03076

June 26, 2017

Dear Frank,

I want to thank you for allowing Milton Cat, one of the leading Caterpillar dealers in the Nation the opportunity to provide you with a bid on a 2017 Caterpillar 420F2IT Loader Backhoe to replace your 1997 New Holland 555E.

Milton Cat highly values your business and you can be assured of unmatched service and dealer support on machines that are second to none in the industry.

Specifications and pricing are only a part of the decision on the purchase of a new Loader Backhoe and it does not describe the machine design, reliability and operational advantages, nor does it describe the product support you will receive from your dealer. These factors are extremely important when you are deciding on major purchases such a Loader Backhoe which you will be relying on for the next fifteen (15) plus years. Milton Cat, as well as I feel confident that should you choose this bid for your upcoming needs in that you will receive unmatched product support, productivity and reliability from the Caterpillar line of Loader Backhoes.

Pursuant to your request, please find enclosed a bid on a Caterpillar 420F2IT clearly exceeding your needs and desires.

**Corporate:**

100 Quarry Drive  
Milford, MA 01757  
508.634.3400

84 Concord Street  
North Reading, MA 01864  
978.276.2400

14 Kendrick Road, Rt. 28  
Wareham, MA 02571  
508.291.1200

2158 Plainfield Pike  
Cranston, RI 02920  
401.946.6350

30 Industrial Drive  
Londonderry, NH 03053  
603.665.4500

One Cat Lane, Rt. 2  
Richmond, VT 05477  
802.434.4228

79 Robertson Boulevard  
Brewer, ME 04412  
207.989.1890

16 Pleasant Hill Road  
Scarborough, ME 04074  
207.883.9586

500 Commerce Drive  
Clifton Park, NY 12065  
518.877.8000

294 Ainsley Drive  
Syracuse, NY 13210  
315.476.9981

4610 E. Saile Drive  
Batavia, NY 14020  
585.815.6200

55 Industrial Park Drive  
Binghamton, NY 13904  
607.772.6500

**MILTON CAT**

**One (1) New 2017 Caterpillar 420F2IT Wheel Loader Backhoe, with 0 Hours**

Standard and Optional Equipment, Town of Pelham, NH

420F2IT Wheel Loader Backhoe

Caterpillar C4.4, 4 Cylinder, 105 Net Peak (SAEJ1359) Horsepower Tier 4f Engine

Engine Pre-Cleaner, Engine Pre-Heater, Engine Coolant Heater

Extended Life Coolant Antifreeze, Silicone Engine Hoses

12 Volt Electrical System, 150 Amp Alternator, Dual 880 CCA Heavy Duty Batteries

4 Speeds Forward/4 Speeds Reverse Autoshift Transmission

50,582# Front Axle, Mechanical Front Wheel Drive, with Driveshaft Guard

50,582# Rear Axle, with Rear Differential Lock

Multi Wet Disc Hydraulic Brake, with Dual Pedals and Interlock, Four Wheel Braking

12.5/80-18 Traction BKT Front Tires, 19.5L-24 Traction BKT Rear Tires

Rear Fenders

Deluxe Cab, with Climate Control, Interior Lighting, Interior Rearview Mirror

AM/FM Radio

Access Platforms and Steps Both Sides of Cab

Front/Rear Windshield Wiper/Washers

Deluxe Fabric Air Suspension Seat, with Belt

Deluxe Gauges/Monitor/Alarm System

Coat Hook, Lunch Box Holder, Beverage Holder, Tilt Steering Column

Front and Rear/Side Mounted Work Lights

Rear Mounted Stop/Tail Lights, Front/Rear Directional/Hazard Lights

3-12 Volt Powerpoints, Backup Alarm

Variable Flow, Axial Piston, Load Sensing/Flow Sharing, Closed Center 43 gpm

Hydraulic System, with Hydraulic Oil Cooler

Caterpillar XT-3 Hoses, O-Ring Flat Face Seal Hydraulic Fittings

Electric over Hydraulic Backhoe Controls (Excavator Style), with Pattern Changer

Boom and Stick Drift Reduction Valves, Anti-Swing Valve

Vandalism Locks, Tool Box

Hydrostatic Power Steering

Parallel Lift Style Front Loader, with Two Cylinders

1.5 Cubic Yard General Purpose Quick Hitch Bucket w/Bolt on Edge

Curved Style Boom, Extendable Dipperstick

Craig Wedge Lock Coupler

Craig 24" HD Dig Bucket

**Craig 48" Tilting Bucket**

Craig Hydraulic Thumb

Reversible Stabilizer Pads, with Auto-up Feature

Ride Control

Operating Weight as per the above Specifications: 20,652 Pounds

Mr. Frank Ferreira  
Page 3

**\$128,500.00 Your Discounted Cost per the above Specifications**  
**\$ 10,000.00 Less New Holland 555E Trade**  
**\$118,500.00 Net Trade**

**Warranty Options:**

Add \$3,100.00 for 7 Year/2000 Hour Powertrain & Hydraulic Warranty

Should the Town of Pelham wish to lease/purchase the Caterpillar 420F2IT, Caterpillar Financial offers municipalities' low lease rates for up to ten (10) years\*. These municipal leases can be structured with monthly, quarterly, semi-annual or annual payments, both upfront and in arrears. Currently Caterpillar Financial is offering lease/purchase rates as low as 2.5%. I would be more than happy to provide you with any specific other lease terms or amounts, should you so desire.

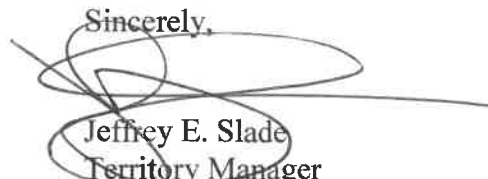
\*8-10 Year lease terms require an approval/exemption process from Caterpillar Financial

**Exceptions to your Specifications:**

The Caterpillar 420F2IT bid has a 14 ½ foot extendable dipperstick.  
The Caterpillar 420F2IT bid has a no maintenance required lifetime DPF.  
The Caterpillar 420F2IT bid has does not have a lock up torque converter.  
The Caterpillar 420F2IT bid has a Craig 48" Tilt bucket included in the price

Again, I want to thank you for allowing Milton Cat the opportunity to provide this bid to the Town of Pelham for your upcoming Loader Backhoe replacement needs. Should you have any questions regarding this information, please feel free to contact me.

Sincerely,



Jeffrey E. Slade  
Territory Manager  
Governmental Accounts  
New Hampshire/Vermont

JES  
dell/Pelhamnh420F2ITbid17



## POWERTRAIN+HYDRAULICS

Coverage includes powertrain and hydraulic components. Powertrain components produce, transmit or control engine horsepower for moving the machine. Hydraulic components are associated with steering and implement control.

Learn more:

Contact your local Cat® dealer today or visit

[www.cat.com/epp](http://www.cat.com/epp)

The information contained herein is provided solely for general information purposes only and is not intended to be a solicitation or an offer to sell any product or service, nor is the information a complete description of all the terms, conditions and exclusions applicable to the products and services described. For complete descriptions of the terms, conditions and exclusions of the Equipment Protection Plan, or other products and services, please contact your Cat dealer. The products and services referred to herein may not be available in all jurisdictions.

© 2011 Caterpillar  
All Rights Reserved  
Printed in USA

AEX00507-01



CAT, CATERPILLAR, their respective logos, "Caterpillar Yellow" and the "Power Edge" trade dress, as well as corporate and product identity used herein, are trademarks of Caterpillar and may not be used without permission.

## THE RIGHT MACHINE THE RIGHT PLAN

Cat® Equipment Protection Plan



POWERTRAIN+HYDRAULICS





# CONTROL YOUR COSTS MINIMIZE YOUR RISKS

This plan safeguards your investments in new, used and rebuilt machines beyond the standard warranty period. It includes parts and labor to protect you against covered failures caused by defects in materials and workmanship. With the Powertrain+Hydraulic Equipment Protection Plan, you can increase the predictability of service and maintenance costs—and reduce unplanned downtime.



## WHAT WE DO

- Perform necessary inspections to confirm eligibility
- Install parts approved by Caterpillar on covered repairs
- Validate your enrollment in the program

## WHAT YOU DO

- Operate equipment according to the Cat® Operation & Maintenance Manual (OMM)
- Have recommended preventive maintenance performed at intervals specified in the OMM
- Upon request, provide proof of preventive maintenance compliance (receipts, copies of work orders, invoices)
- Promptly provide the machine for repair in the event of a covered failure

## COVERED COMPONENTS

### Engine & Accessories

Engine - Internal Components  
Oil Cooler  
Manifolds  
Fan Motor  
Water Pump  
Fuel Injection Pumps  
Injectors  
Lift / Transfer Pump  
Senders / Solenoids / Sensors  
Thermostat  
Flywheel & Torque Converter  
Engine Oil Filter Mount  
Turbocharger  
Electronic Control Modules  
Cylinder Block  
Piston  
Piston Rings  
Piston & Connecting Rod  
Crankshaft, Main Bearings & Rod Bearings  
Camshaft & Camshaft Bearings  
Timing / Accessory Gears  
Cylinder Head  
Timing Chain / Belt  
Inlet / Exhaust Valve  
Valve Cover & Base  
Valve Spring & Guide

### Rocker Arm

Rocker Shaft Assembly  
Push Rod  
Balancer  
Fuel Pump / Governor Drive  
Oil Pump  
Oil Pan Group  
Fan & Fan Drive

### Transmission

Transmissions  
Transmission Oil Lines  
Hydraulic Controls  
Transmission Oil Filter Base  
Transmission Gears  
Final Drives / Planetary Drive Shafts  
Transfer Case  
Hydrostatic Pumps & Drive Motors  
Linkage / Lines Connected to Hystat Pump  
Drive (pilot / eh) Control Valves  
Powertrain Transmission Lines / Hoses  
Transmission Oil Tank  
Drive Train Oil Lines  
Bevel and Transfer Case

### Drive Line/Drive Axle

Axes  
Axle Seals  
Final Drive & Wheel  
Final Drive Case / Bore  
Final Drive Chain  
Final Drive Gears  
Axle Shaft  
Drive Axle Oil Pump  
Universal Joint

### Steering

Steering Clutch  
Steering Clutch & Brake Control Valve  
Steering Gear & Valve

### Hydraulic Systems

Hydraulic / Steering Hoses & Lines  
Hydraulic Cylinders  
Hydraulic Valves & Controls  
Hydraulic Accumulators  
Hydraulic Oil Coolers  
Hoses and Lines  
Hydraulic Swivels  
Hydraulic Oil Filter Mount  
Hydraulic Oil Temperature Sensor  
Hydraulic Oil Filter Base  
Hydraulic Tanks

## EXCLUSIONS

**If a component is not listed, it may not be included in the plan. Other exclusions include:**

- > Improper or abusive use of the machine
  - > Lubricating oil, antifreeze, filters, consumables and other maintenance items replaced during the covered component repair, unless such items are rendered unusable by a covered component failure
  - > Failures caused by normal wear-out
  - > Freight charges for parts shipments
  - > Travel time and mileage involved in getting to a job site
  - > Hauling costs and / or retrieval costs
  - > Overtime labor costs
  - > Repair costs resulting from the failure of any non-covered components
  - > Downtime loss
  - > Equipment rental charges
  - > Any incidental / consequential damages or costs incurred as a result of a covered component failure.
  - > Modifications unless approved by Caterpillar
- Examples of covered and excluded components or items are listed here. The actual dealer contract will govern. For a complete list of included components and more information on Cat Equipment Protection Plans, contact your local Cat dealer.**